

# Local Market Update through January 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**+ 44.7%**

**- 13.3%**

**+ 9.9%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

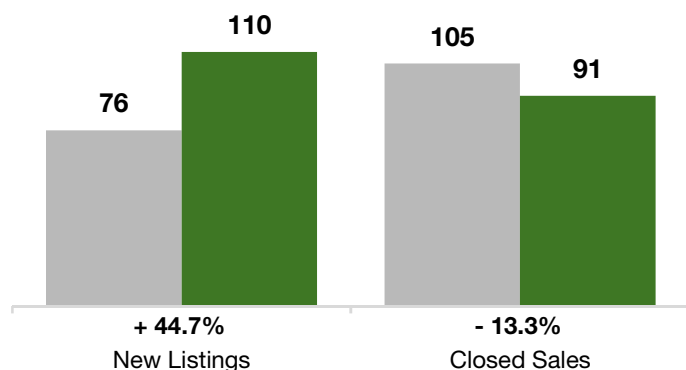
### Year to Date

	Thru 1-2017	Thru 1-2018	+ / -	Thru 1-2017	Thru 1-2018	+ / -
New Listings	76	<b>110</b>	+ 44.7%	33	<b>44</b>	+ 33.3%
Pending Sales	76	<b>86</b>	+ 13.2%	18	<b>25</b>	+ 38.9%
Closed Sales	105	<b>91</b>	- 13.3%	26	<b>31</b>	+ 19.2%
Lowest Sale Price*	\$124,000	<b>\$163,000</b>	+ 31.5%	\$170,000	<b>\$170,000</b>	0.0%
Median Sales Price*	\$384,000	<b>\$422,000</b>	+ 9.9%	\$349,500	<b>\$480,000</b>	+ 37.3%
Highest Sale Price*	\$1,950,000	<b>\$1,130,000</b>	- 42.1%	\$785,000	<b>\$1,130,000</b>	+ 43.9%
Percent of Original List Price Received*	95.9%	<b>95.4%</b>	- 0.5%	96.5%	<b>95.2%</b>	- 1.4%
Inventory of Homes for Sale	140	<b>143</b>	+ 1.9%	--	--	--
Months Supply of Inventory	4.6	<b>5.0</b>	+ 10.2%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

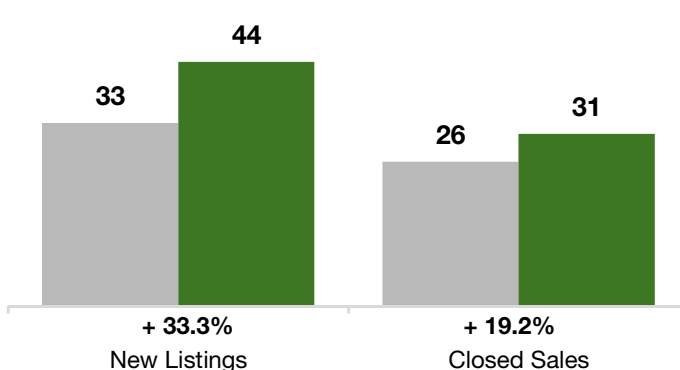
### Last 3 Months

■ Thru 1-2017  
■ Thru 1-2018



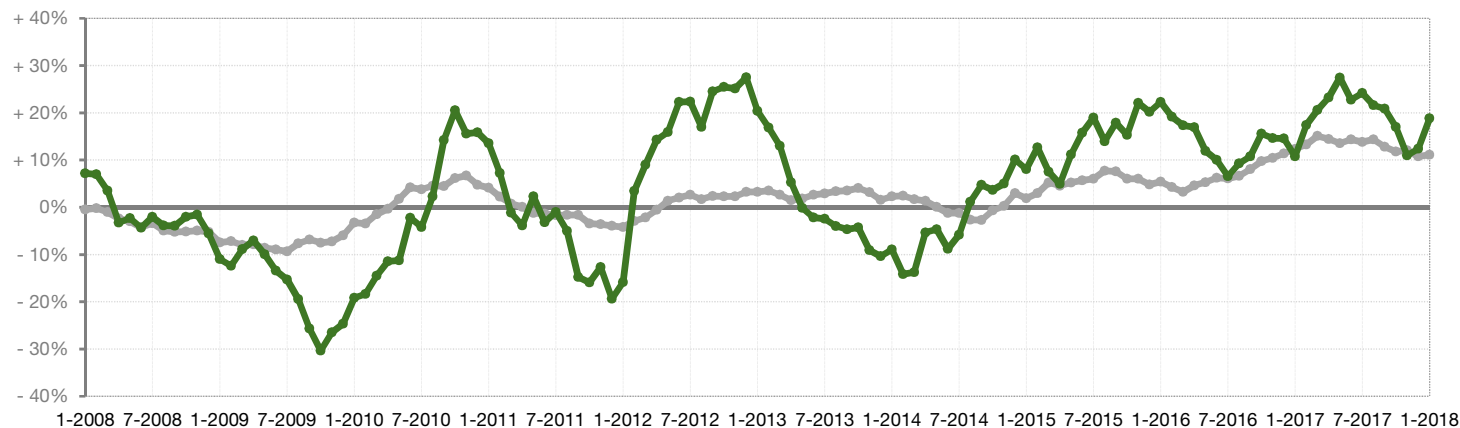
### Year to Date

■ Thru 1-2017  
■ Thru 1-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Greater St. George —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.