

Local Market Update through December 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 4.3%

- 13.3%

- 10.2%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

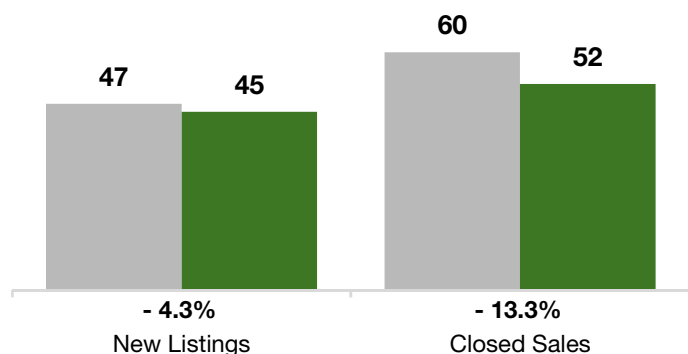
Year to Date

	Thru 12-2016	Thru 12-2017	+ / -	Thru 12-2016	Thru 12-2017	+ / -
New Listings	47	45	- 4.3%	265	274	+ 3.4%
Pending Sales	54	53	- 1.9%	187	182	- 2.7%
Closed Sales	60	52	- 13.3%	174	177	+ 1.7%
Lowest Sale Price*	\$290,000	\$185,000	- 36.2%	\$243,000	\$185,000	- 23.9%
Median Sales Price*	\$735,000	\$660,000	- 10.2%	\$725,000	\$724,000	- 0.1%
Highest Sale Price*	\$2,750,000	\$2,100,000	- 23.6%	\$2,750,000	\$2,100,000	- 23.6%
Percent of Original List Price Received*	92.3%	92.3%	+ 0.0%	92.9%	92.6%	- 0.3%
Inventory of Homes for Sale	114	91	- 20.4%	--	--	--
Months Supply of Inventory	7.6	6.0	- 20.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 12-2016
■ Thru 12-2017



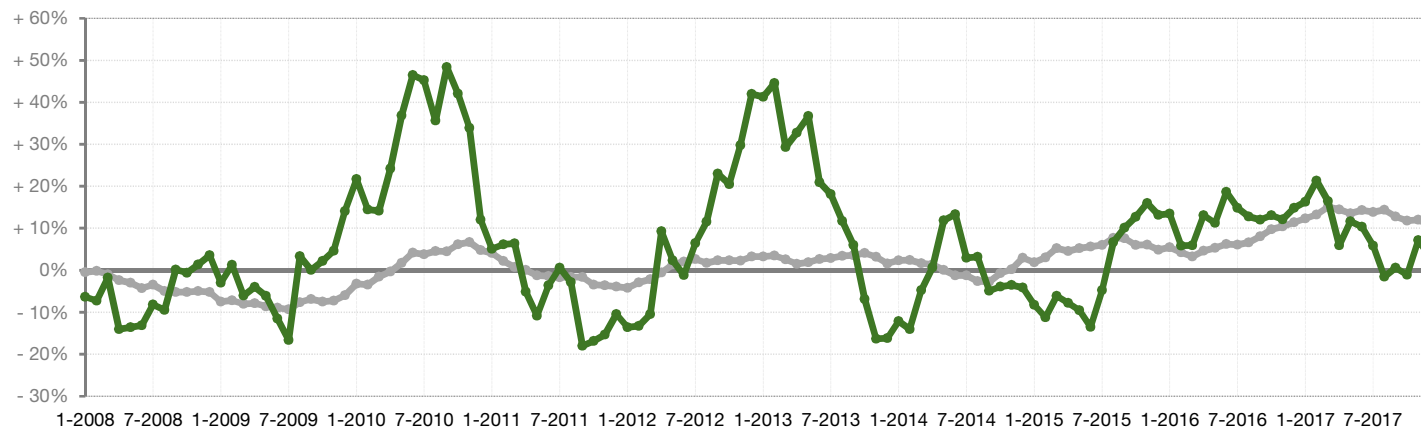
Year to Date

■ Thru 12-2016
■ Thru 12-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.