

Local Market Update through November 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 23.2% **+ 11.3%** **- 2.9%**

Year-Over-Year Change in New Listings Year-Over-Year Change in Closed Sales One-Year Change in Median Sales Price*

Last 3 Months

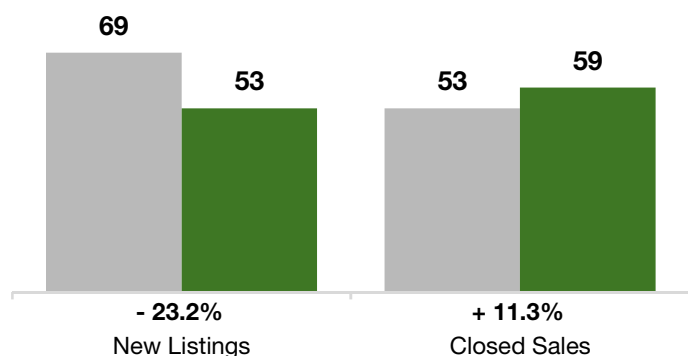
Year to Date

| | Thru 11-2016 | Thru 11-2017 | + / - | Thru 11-2016 | Thru 11-2017 | + / - |
|--|--------------|--------------------|---------|--------------|--------------------|---------|
| New Listings | 69 | 53 | - 23.2% | 259 | 262 | + 1.2% |
| Pending Sales | 53 | 56 | + 5.7% | 172 | 168 | - 2.3% |
| Closed Sales | 53 | 59 | + 11.3% | 148 | 162 | + 9.5% |
| Lowest Sale Price* | \$262,900 | \$185,000 | - 29.6% | \$243,000 | \$185,000 | - 23.9% |
| Median Sales Price* | \$738,000 | \$716,500 | - 2.9% | \$722,500 | \$730,000 | + 1.0% |
| Highest Sale Price* | \$1,915,000 | \$2,000,000 | + 4.4% | \$2,390,000 | \$2,000,000 | - 16.3% |
| Percent of Original List Price Received* | 93.0% | 92.8% | - 0.3% | 92.7% | 92.5% | - 0.3% |
| Inventory of Homes for Sale | 126 | 104 | - 17.0% | -- | -- | -- |
| Months Supply of Inventory | 8.6 | 6.9 | - 19.5% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

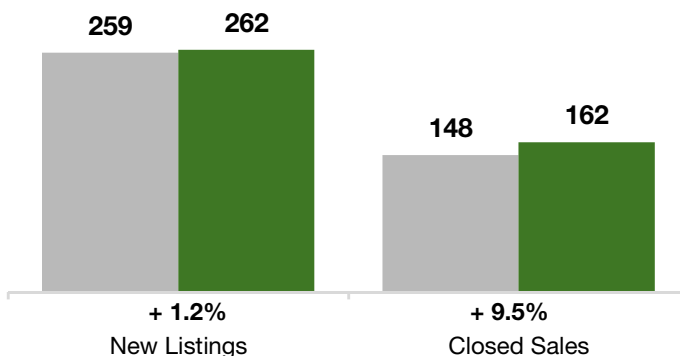
Last 3 Months

■ Thru 11-2016
■ Thru 11-2017



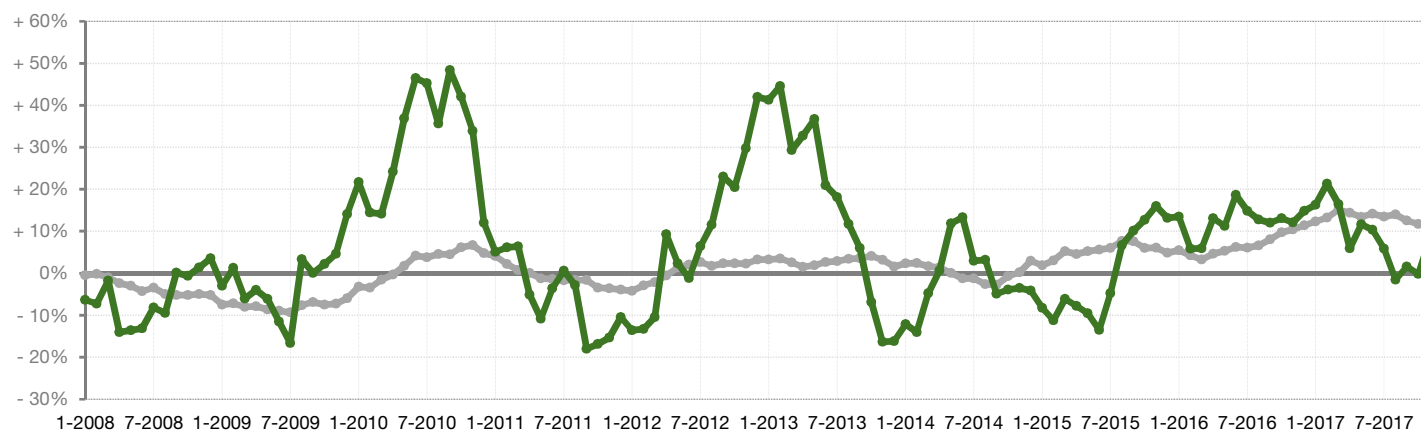
Year to Date

■ Thru 11-2016
■ Thru 11-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.