

# Local Market Update through November 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

**+ 5.4%**

Year-Over-Year Change in New Listings

**- 0.5%**

Year-Over-Year Change in Closed Sales

**+ 10.0%**

One-Year Change in Median Sales Price\*

### Last 3 Months

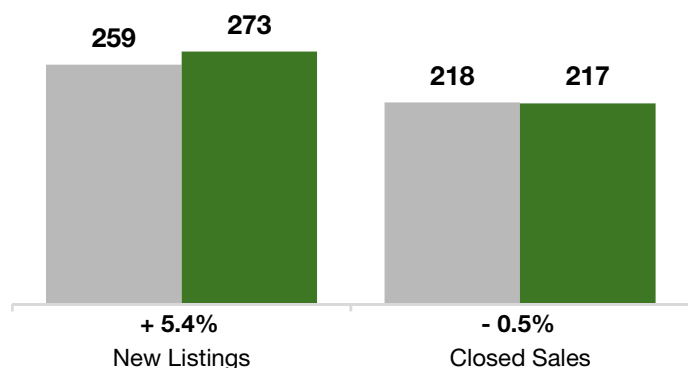
### Year to Date

	Thru 11-2016	Thru 11-2017	+ / -	Thru 11-2016	Thru 11-2017	+ / -
New Listings	259	<b>273</b>	+ 5.4%	1,072	<b>1,160</b>	+ 8.2%
Pending Sales	203	<b>217</b>	+ 6.9%	795	<b>807</b>	+ 1.5%
Closed Sales	218	<b>217</b>	- 0.5%	752	<b>778</b>	+ 3.5%
Lowest Sale Price*	\$225,000	<b>\$235,000</b>	+ 4.4%	\$118,000	<b>\$162,500</b>	+ 37.7%
Median Sales Price*	\$500,000	<b>\$550,000</b>	+ 10.0%	\$485,000	<b>\$540,000</b>	+ 11.3%
Highest Sale Price*	\$1,290,000	<b>\$1,670,000</b>	+ 29.5%	\$2,855,000	<b>\$1,670,000</b>	- 41.5%
Percent of Original List Price Received*	95.0%	<b>95.7%</b>	+ 0.7%	94.9%	<b>96.4%</b>	+ 1.6%
Inventory of Homes for Sale	319	<b>322</b>	+ 0.8%	--	--	--
Months Supply of Inventory	4.5	<b>4.5</b>	+ 0.8%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

■ Thru 11-2016  
■ Thru 11-2017



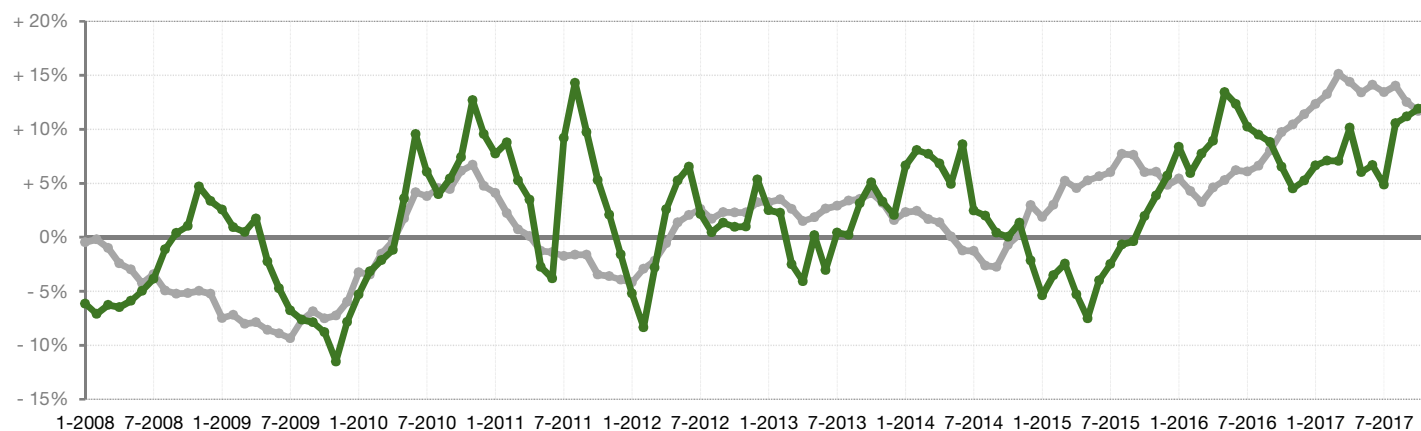
### Year to Date

■ Thru 11-2016  
■ Thru 11-2017



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
South Shore —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.