

Local Market Update through October 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 1.5%

- 9.7%

- 14.2%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

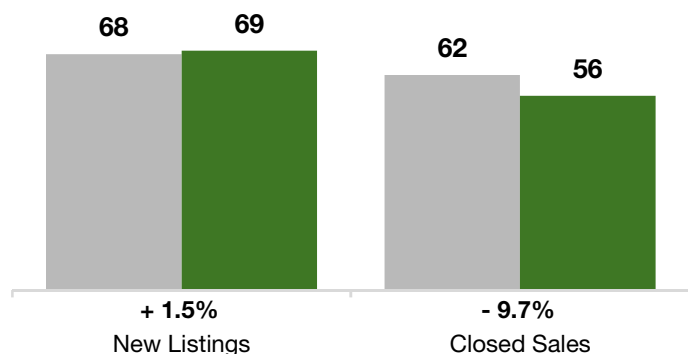
Year to Date

	Last 3 Months			Year to Date		
	Thru 10-2016	Thru 10-2017	+ / -	Thru 10-2016	Thru 10-2017	+ / -
New Listings	68	69	+ 1.5%	237	250	+ 5.5%
Pending Sales	56	56	0.0%	155	149	- 3.9%
Closed Sales	62	56	- 9.7%	137	142	+ 3.6%
Lowest Sale Price*	\$262,900	\$185,000	- 29.6%	\$243,000	\$185,000	- 23.9%
Median Sales Price*	\$769,500	\$660,000	- 14.2%	\$725,000	\$720,000	- 0.7%
Highest Sale Price*	\$2,000,000	\$1,975,000	- 1.3%	\$2,390,000	\$1,975,000	- 17.4%
Percent of Original List Price Received*	92.3%	92.6%	+ 0.4%	92.5%	92.7%	+ 0.3%
Inventory of Homes for Sale	127	119	- 6.8%	--	--	--
Months Supply of Inventory	8.8	7.9	- 11.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 10-2016
■ Thru 10-2017



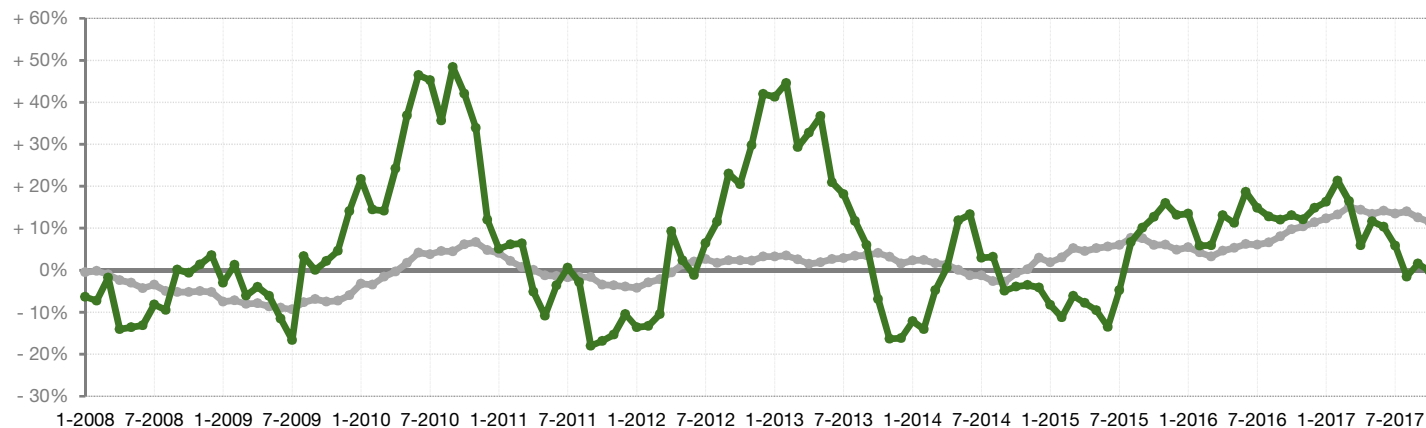
Year to Date

■ Thru 10-2016
■ Thru 10-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.