

Local Market Update through October 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 6.2%

- 14.7%

+ 14.0%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

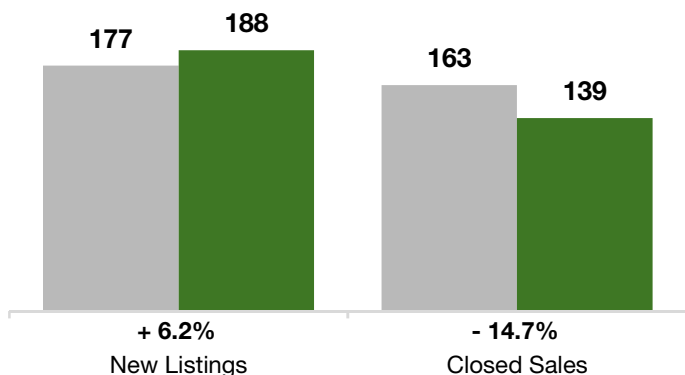
Year to Date

	Thru 10-2016	Thru 10-2017	+ / -	Thru 10-2016	Thru 10-2017	+ / -
New Listings	177	188	+ 6.2%	620	684	+ 10.3%
Pending Sales	140	159	+ 13.6%	467	507	+ 8.6%
Closed Sales	163	139	- 14.7%	421	467	+ 10.9%
Lowest Sale Price*	\$112,500	\$95,000	- 15.6%	\$109,000	\$90,000	- 17.4%
Median Sales Price*	\$350,000	\$399,000	+ 14.0%	\$350,000	\$375,150	+ 7.2%
Highest Sale Price*	\$740,000	\$800,000	+ 8.1%	\$865,000	\$800,000	- 7.5%
Percent of Original List Price Received*	94.2%	97.6%	+ 3.5%	93.9%	97.4%	+ 3.7%
Inventory of Homes for Sale	253	225	- 11.1%	--	--	--
Months Supply of Inventory	5.6	4.6	- 17.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

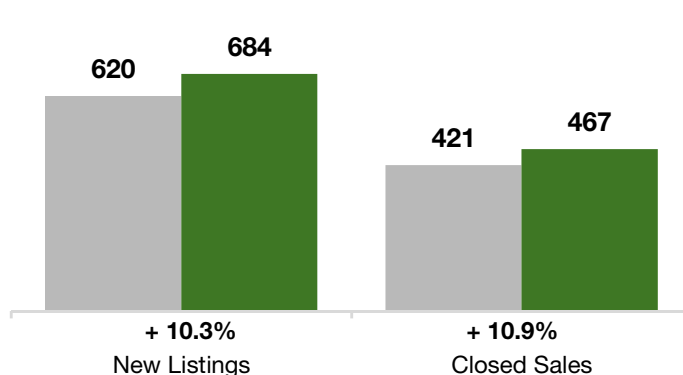
Last 3 Months

■ Thru 10-2016
■ Thru 10-2017



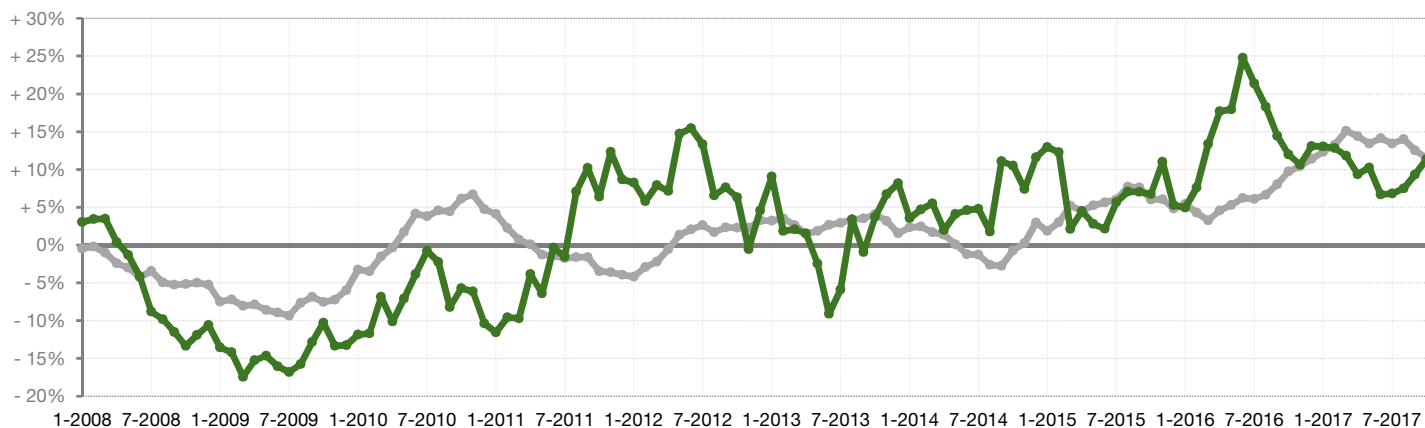
Year to Date

■ Thru 10-2016
■ Thru 10-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.