

Local Market Update through September 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 10.3%

- 2.0%

- 1.2%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

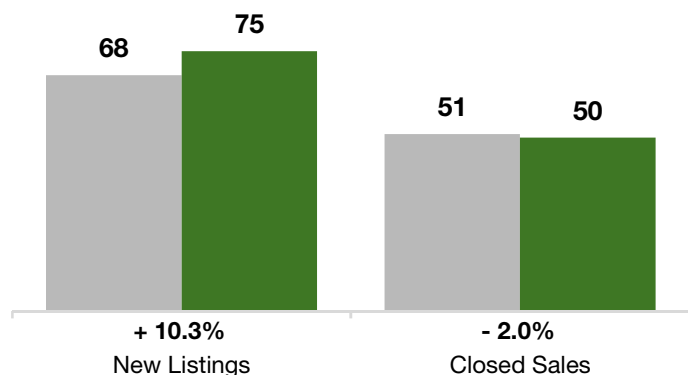
Year to Date

	Thru 9-2016	Thru 9-2017	+ / -	Thru 9-2016	Thru 9-2017	+ / -
New Listings	68	75	+ 10.3%	218	227	+ 4.1%
Pending Sales	48	53	+ 10.4%	133	129	- 3.0%
Closed Sales	51	50	- 2.0%	114	124	+ 8.8%
Lowest Sale Price*	\$262,900	\$340,000	+ 29.3%	\$243,000	\$322,000	+ 32.5%
Median Sales Price*	\$738,000	\$729,000	- 1.2%	\$722,500	\$744,250	+ 3.0%
Highest Sale Price*	\$2,300,000	\$1,500,000	- 34.8%	\$2,390,000	\$1,750,000	- 26.8%
Percent of Original List Price Received*	94.1%	93.5%	- 0.6%	93.2%	92.7%	- 0.5%
Inventory of Homes for Sale	132	128	- 3.0%	--	--	--
Months Supply of Inventory	9.3	8.5	- 9.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

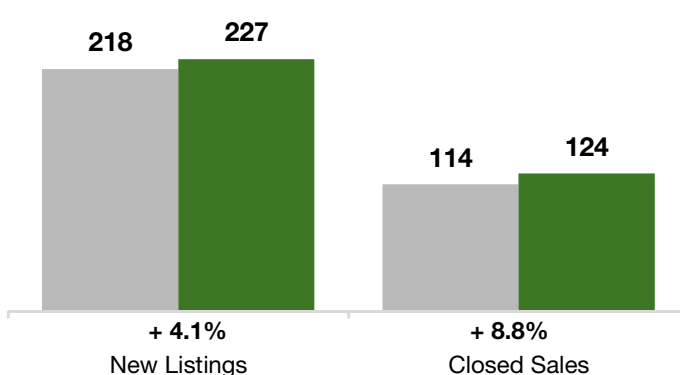
Last 3 Months

■ Thru 9-2016
■ Thru 9-2017



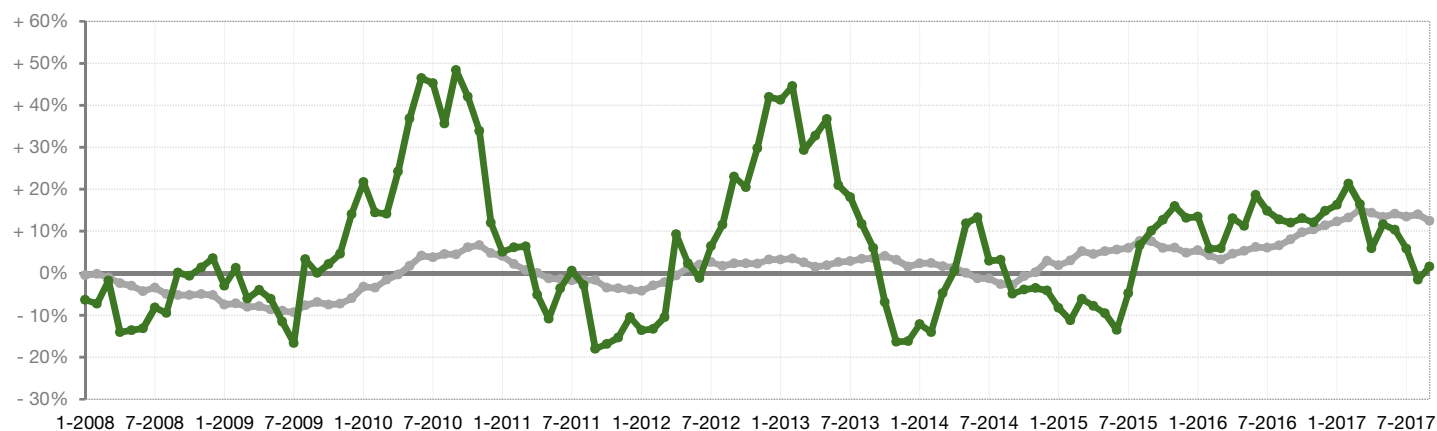
Year to Date

■ Thru 9-2016
■ Thru 9-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.