

# Local Market Update through September 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

**+ 13.5%**

Year-Over-Year Change in New Listings

**- 3.5%**

Year-Over-Year Change in Closed Sales

**+ 14.3%**

One-Year Change in Median Sales Price\*

### Last 3 Months

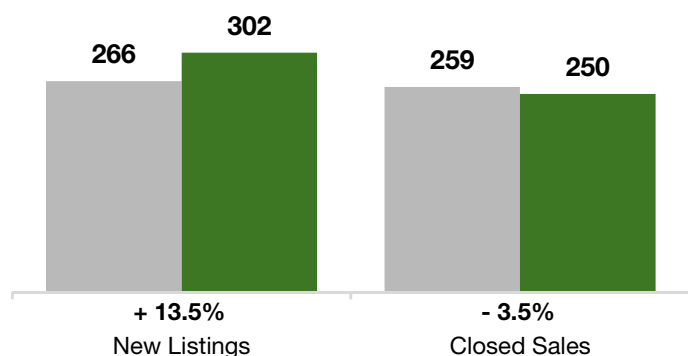
### Year to Date

	Thru 9-2016	Thru 9-2017	+ / -	Thru 9-2016	Thru 9-2017	+ / -
New Listings	266	<b>302</b>	+ 13.5%	902	<b>968</b>	+ 7.3%
Pending Sales	235	<b>234</b>	- 0.4%	665	<b>659</b>	- 0.9%
Closed Sales	259	<b>250</b>	- 3.5%	617	<b>631</b>	+ 2.3%
Lowest Sale Price*	\$200,000	<b>\$162,500</b>	- 18.8%	\$118,000	<b>\$162,500</b>	+ 37.7%
Median Sales Price*	\$490,000	<b>\$560,000</b>	+ 14.3%	\$485,000	<b>\$540,000</b>	+ 11.3%
Highest Sale Price*	\$2,855,000	<b>\$1,500,000</b>	- 47.5%	\$2,855,000	<b>\$1,500,000</b>	- 47.5%
Percent of Original List Price Received*	95.6%	<b>96.4%</b>	+ 0.8%	95.0%	<b>96.7%</b>	+ 1.8%
Inventory of Homes for Sale	339	<b>325</b>	- 3.9%	--	--	--
Months Supply of Inventory	4.8	<b>4.6</b>	- 3.3%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

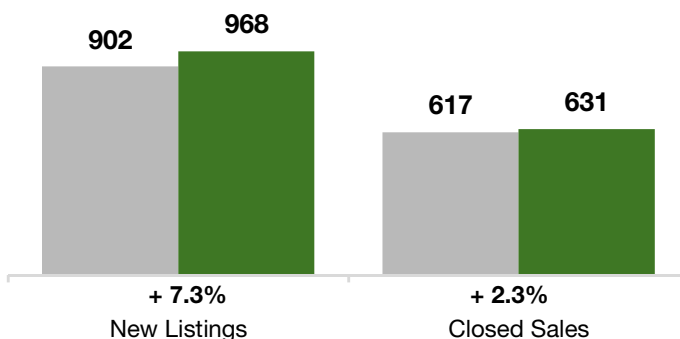
### Last 3 Months

■ Thru 9-2016  
■ Thru 9-2017

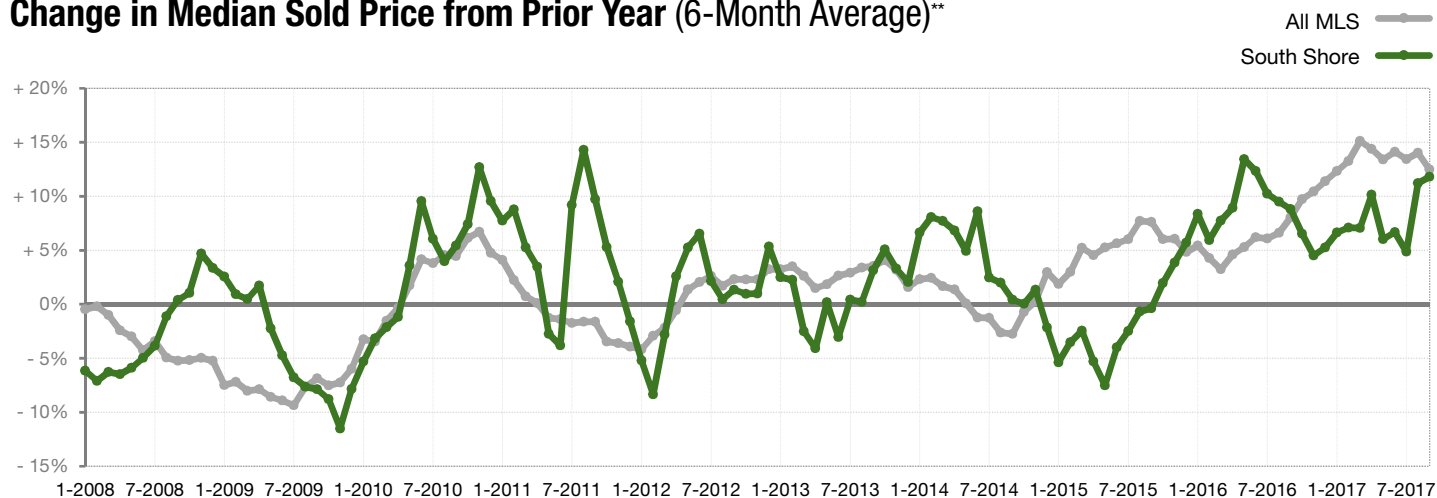


### Year to Date

■ Thru 9-2016  
■ Thru 9-2017



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.