

Local Market Update through September 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 18.0%

- 23.5%

+ 13.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 9-2016	Thru 9-2017	+ / -	Thru 9-2016	Thru 9-2017	+ / -
New Listings	178	210	+ 18.0%	562	630	+ 12.1%
Pending Sales	130	154	+ 18.5%	419	453	+ 8.1%
Closed Sales	166	127	- 23.5%	382	410	+ 7.3%
Lowest Sale Price*	\$112,500	\$95,000	- 15.6%	\$109,000	\$90,000	- 17.4%
Median Sales Price*	\$345,000	\$390,000	+ 13.0%	\$347,000	\$375,000	+ 8.1%
Highest Sale Price*	\$670,000	\$800,000	+ 19.4%	\$865,000	\$800,000	- 7.5%
Percent of Original List Price Received*	94.1%	97.5%	+ 3.5%	93.7%	97.3%	+ 3.9%
Inventory of Homes for Sale	260	231	- 11.2%	--	--	--
Months Supply of Inventory	5.8	4.8	- 17.9%	--	--	--

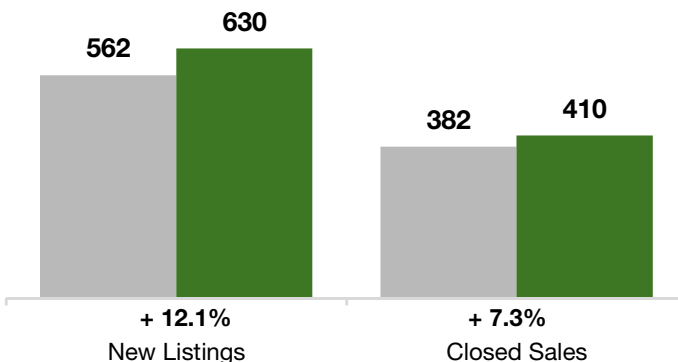
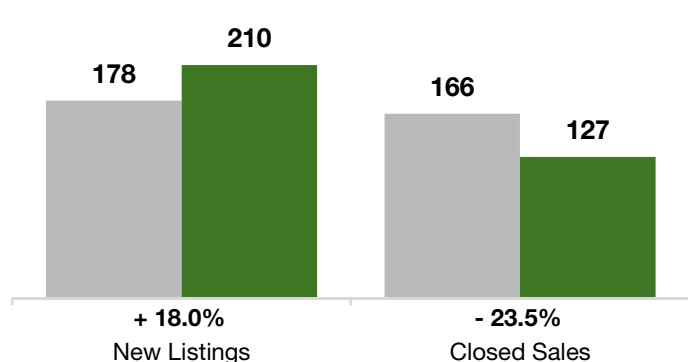
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 9-2016
■ Thru 9-2017

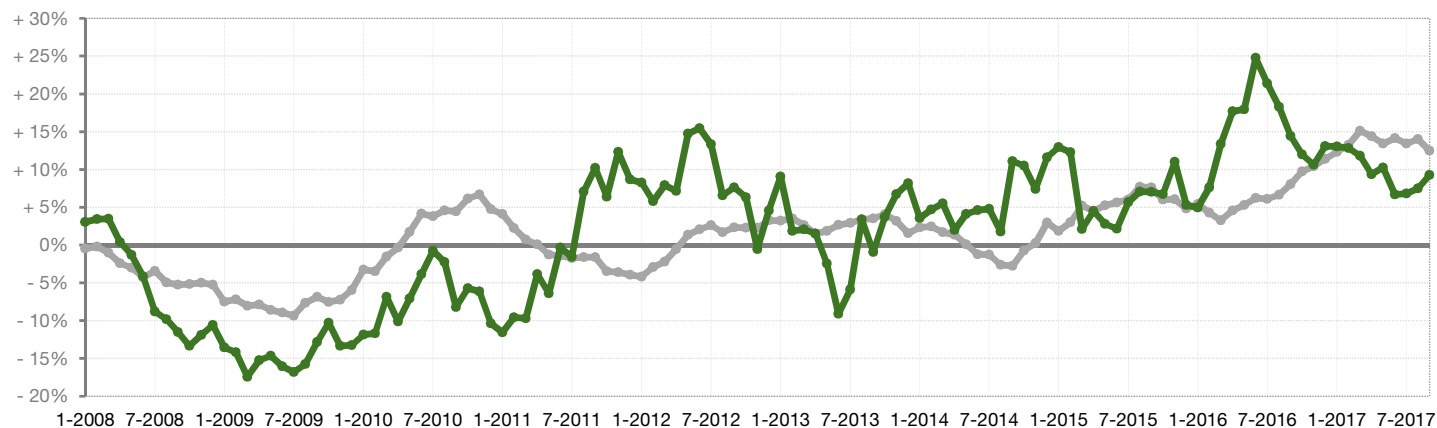
Year to Date

■ Thru 9-2016
■ Thru 9-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.