

Local Market Update through September 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 4.5%

- 14.1%

+ 30.9%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

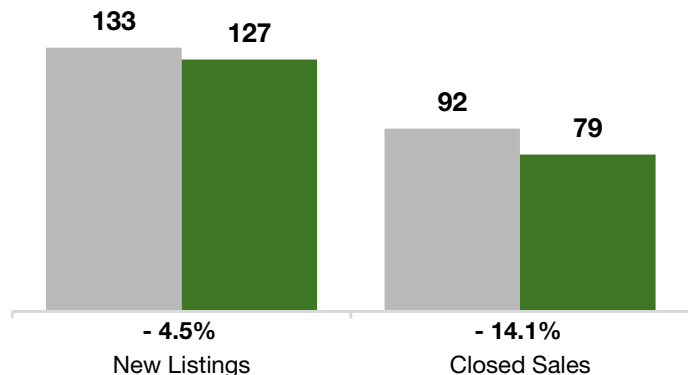
Year to Date

	Thru 9-2016	Thru 9-2017	+ / -	Thru 9-2016	Thru 9-2017	+ / -
New Listings	133	127	- 4.5%	399	398	- 0.3%
Pending Sales	97	94	- 3.1%	271	248	- 8.5%
Closed Sales	92	79	- 14.1%	261	230	- 11.9%
Lowest Sale Price*	\$84,000	\$198,000	+ 135.7%	\$69,000	\$125,000	+ 81.2%
Median Sales Price*	\$359,000	\$470,000	+ 30.9%	\$350,000	\$426,500	+ 21.9%
Highest Sale Price*	\$900,000	\$915,000	+ 1.7%	\$1,400,000	\$1,155,000	- 17.5%
Percent of Original List Price Received*	95.4%	95.6%	+ 0.2%	94.3%	95.7%	+ 1.5%
Inventory of Homes for Sale	189	156	- 17.6%	--	--	--
Months Supply of Inventory	6.3	5.3	- 15.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

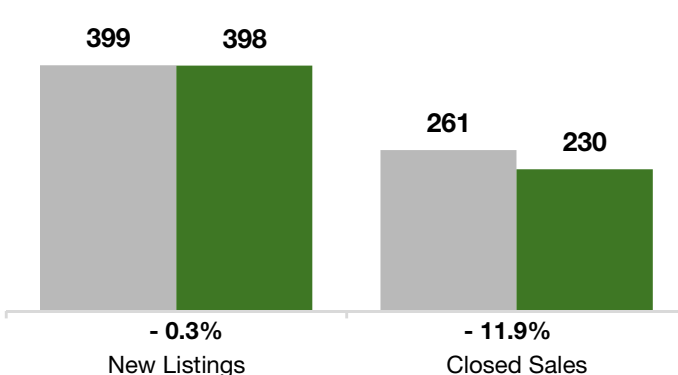
Last 3 Months

■ Thru 9-2016
■ Thru 9-2017



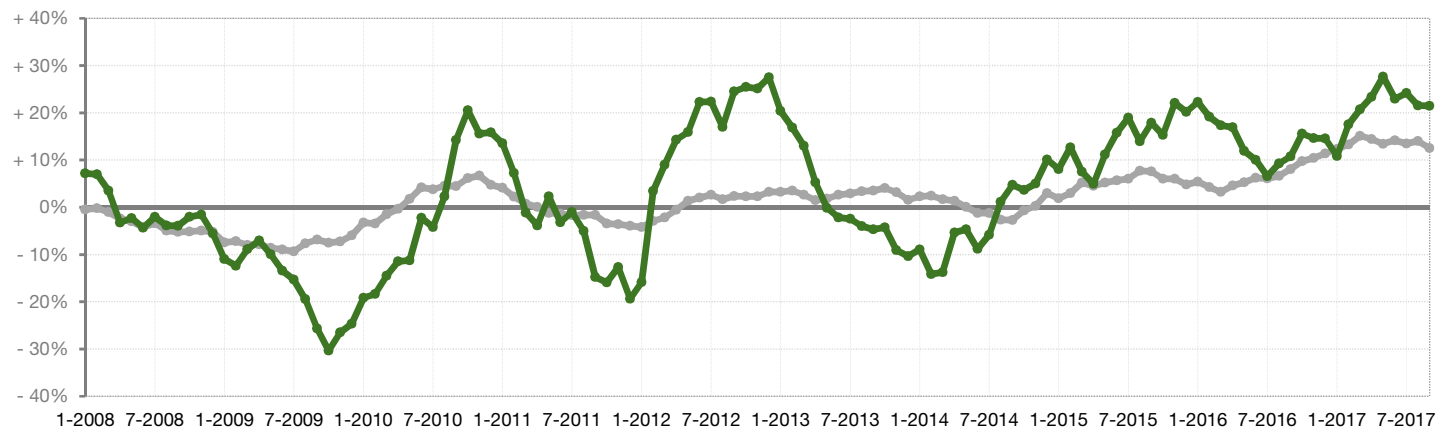
Year to Date

■ Thru 9-2016
■ Thru 9-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.