

Local Market Update through September 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 27.8%

- 12.6%

+ 7.5%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

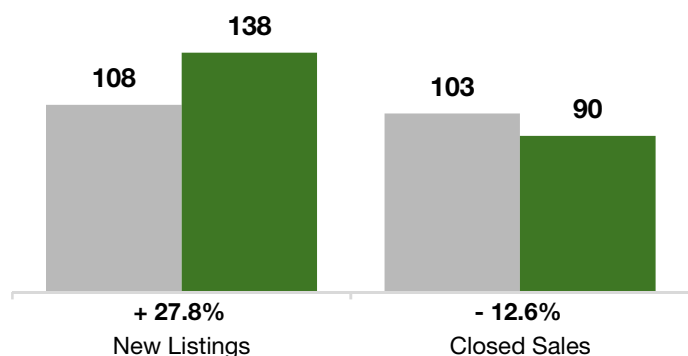
Year to Date

	Thru 9-2016	Thru 9-2017	+ / -	Thru 9-2016	Thru 9-2017	+ / -
New Listings	108	138	+ 27.8%	339	391	+ 15.3%
Pending Sales	81	96	+ 18.5%	279	267	- 4.3%
Closed Sales	103	90	- 12.6%	245	250	+ 2.0%
Lowest Sale Price*	\$145,000	\$2,500	- 98.3%	\$145,000	\$2,500	- 98.3%
Median Sales Price*	\$465,000	\$499,900	+ 7.5%	\$450,000	\$508,888	+ 13.1%
Highest Sale Price*	\$1,800,000	\$1,450,000	- 19.4%	\$1,800,000	\$1,450,000	- 19.4%
Percent of Original List Price Received*	95.8%	98.9%	+ 3.2%	95.3%	98.4%	+ 3.2%
Inventory of Homes for Sale	123	136	+ 10.8%	--	--	--
Months Supply of Inventory	4.0	4.9	+ 21.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

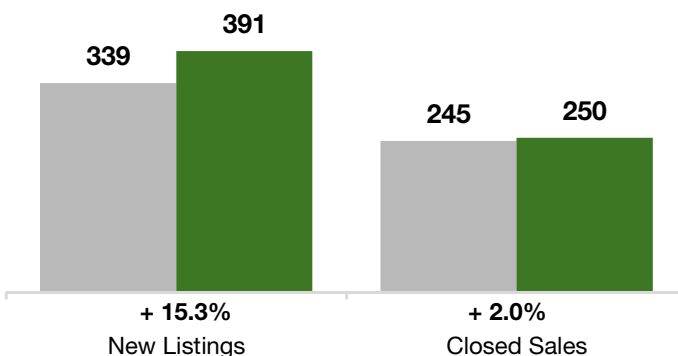
Last 3 Months

■ Thru 9-2016
■ Thru 9-2017



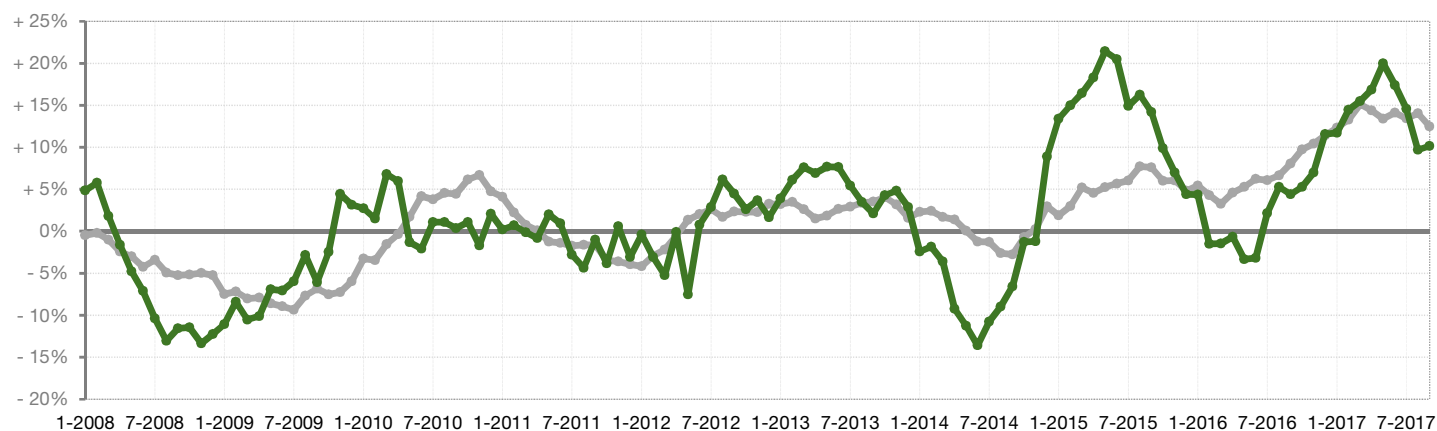
Year to Date

■ Thru 9-2016
■ Thru 9-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.