

Local Market Update through June 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 10.1%

Year-Over-Year Change in
New Listings

+ 3.0%

Year-Over-Year Change in
Closed Sales

+ 20.9%

One-Year Change in
Median Sales Price*

Last 3 Months

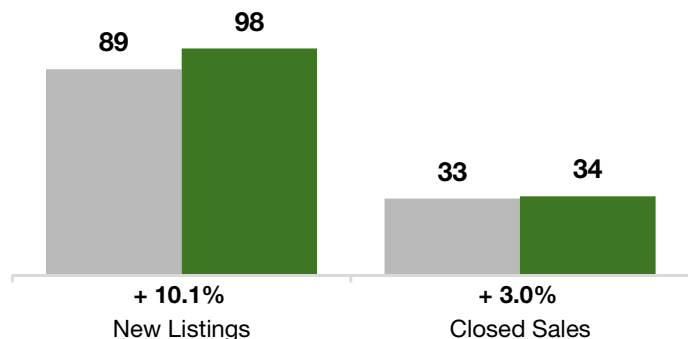
Year to Date

	Thru 6-2016	Thru 6-2017	+ / -	Thru 6-2016	Thru 6-2017	+ / -
New Listings	89	98	+ 10.1%	150	149	- 0.7%
Pending Sales	55	50	- 9.1%	85	78	- 8.2%
Closed Sales	33	34	+ 3.0%	63	74	+ 17.5%
Lowest Sale Price*	\$243,000	\$329,000	+ 35.4%	\$243,000	\$322,000	+ 32.5%
Median Sales Price*	\$635,000	\$767,500	+ 20.9%	\$690,000	\$748,500	+ 8.5%
Highest Sale Price*	\$1,720,000	\$1,750,000	+ 1.7%	\$2,390,000	\$1,750,000	- 26.8%
Percent of Original List Price Received*	93.2%	91.2%	- 2.1%	92.4%	92.1%	- 0.3%
Inventory of Homes for Sale	141	123	- 12.6%	--	--	--
Months Supply of Inventory	10.1	8.2	- 18.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

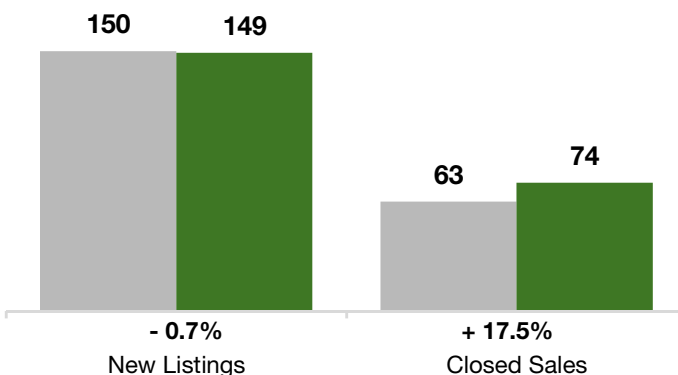
Last 3 Months

■ Thru 6-2016
■ Thru 6-2017



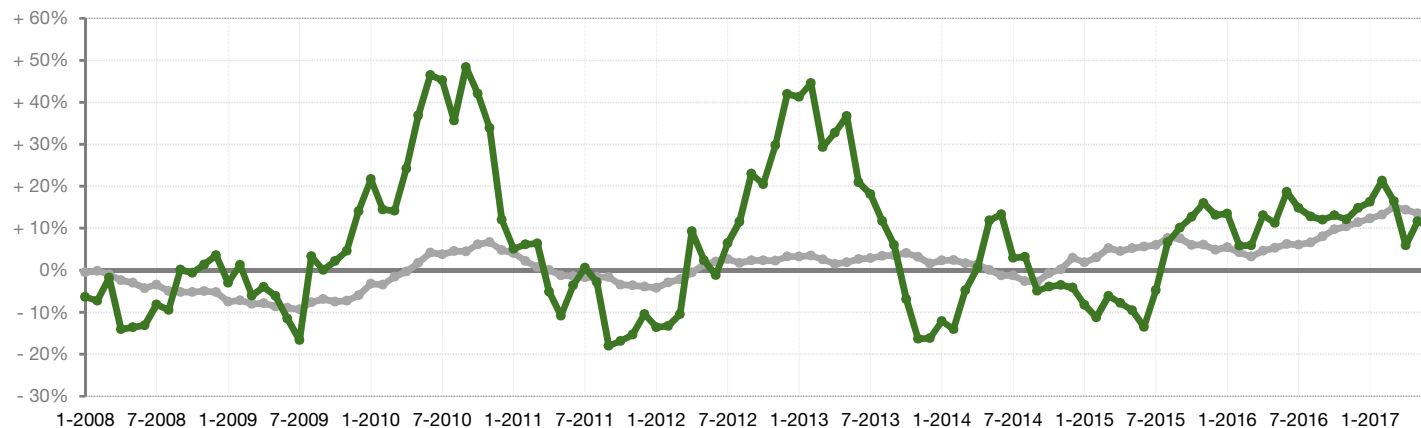
Year to Date

■ Thru 6-2016
■ Thru 6-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.