

# Local Market Update through February 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**- 34.0%**

**+ 48.6%**

**+ 18.9%**

Year-Over-Year Change in  
New Listings

Year-Over-Year Change in  
Closed Sales

One-Year Change in  
Median Sales Price\*

### Last 3 Months

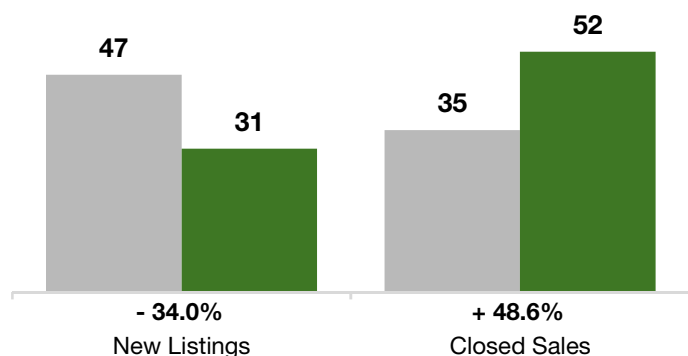
### Year to Date

	Thru 2-2016	Thru 2-2017	+ / -	Thru 2-2016	Thru 2-2017	+ / -
New Listings	47	31	- 34.0%	35	26	- 25.7%
Pending Sales	21	38	+ 81.0%	12	22	+ 83.3%
Closed Sales	35	52	+ 48.6%	20	26	+ 30.0%
Lowest Sale Price*	\$335,000	\$290,000	- 13.4%	\$335,000	\$322,000	- 3.9%
Median Sales Price*	\$635,000	\$755,250	+ 18.9%	\$650,000	\$768,500	+ 18.2%
Highest Sale Price*	\$2,140,000	\$2,750,000	+ 28.5%	\$2,140,000	\$1,230,000	- 42.5%
Percent of Original List Price Received*	91.0%	94.6%	+ 4.0%	92.7%	95.6%	+ 3.2%
Inventory of Homes for Sale	119	88	- 26.5%	--	--	--
Months Supply of Inventory	8.5	5.5	- 35.5%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

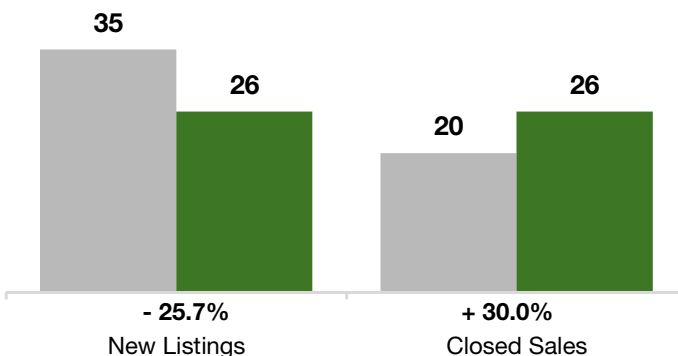
### Last 3 Months

■ Thru 2-2016  
■ Thru 2-2017



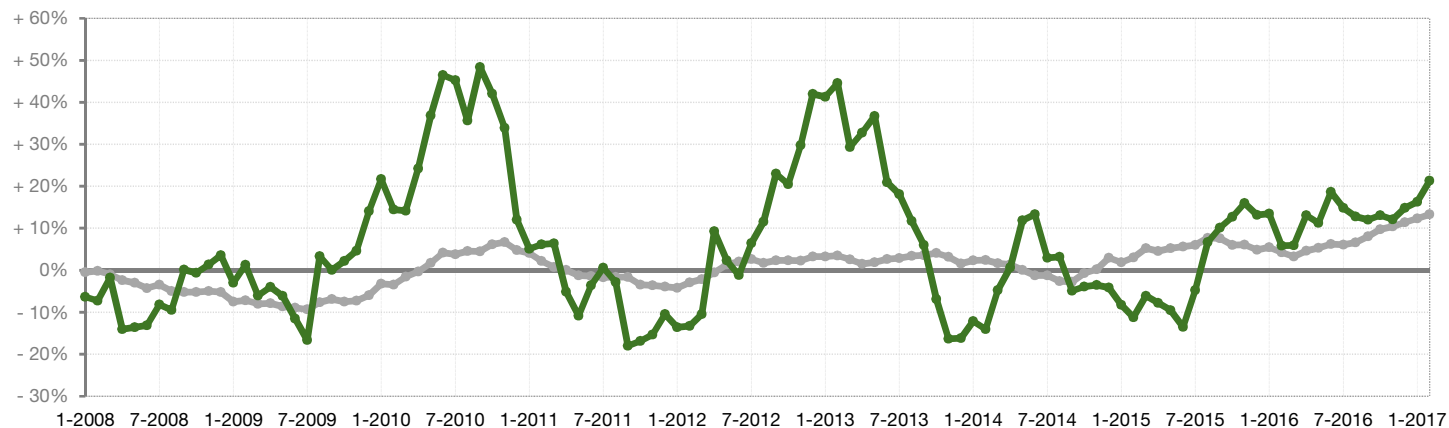
### Year to Date

■ Thru 2-2016  
■ Thru 2-2017



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.