

Local Market Update through January 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 9.3%

+ 29.3%

+ 17.1%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

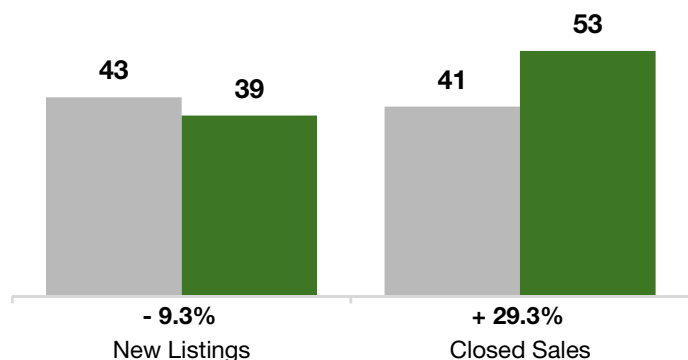
Year to Date

	Thru 1-2016	Thru 1-2017	+ / -	Thru 1-2016	Thru 1-2017	+ / -
New Listings	43	39	- 9.3%	16	12	- 25.0%
Pending Sales	30	43	+ 43.3%	8	11	+ 37.5%
Closed Sales	41	53	+ 29.3%	10	16	+ 60.0%
Lowest Sale Price*	\$274,600	\$290,000	+ 5.6%	\$420,000	\$322,000	- 23.3%
Median Sales Price*	\$632,000	\$740,000	+ 17.1%	\$675,000	\$807,500	+ 19.6%
Highest Sale Price*	\$1,600,000	\$2,750,000	+ 71.9%	\$1,600,000	\$1,230,000	- 23.1%
Percent of Original List Price Received*	90.0%	94.4%	+ 5.0%	89.4%	94.6%	+ 5.8%
Inventory of Homes for Sale	121	97	- 19.8%	--	--	--
Months Supply of Inventory	8.4	6.3	- 24.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

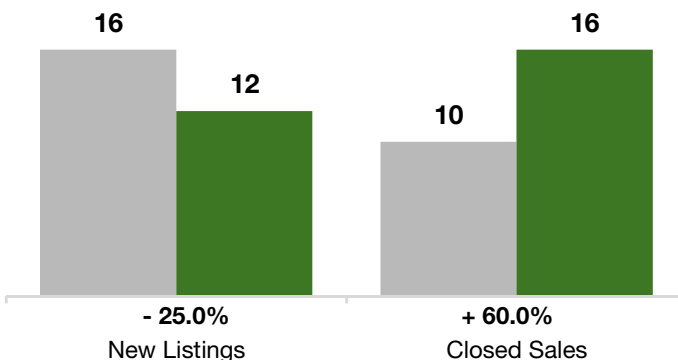
Last 3 Months

■ Thru 1-2016
■ Thru 1-2017



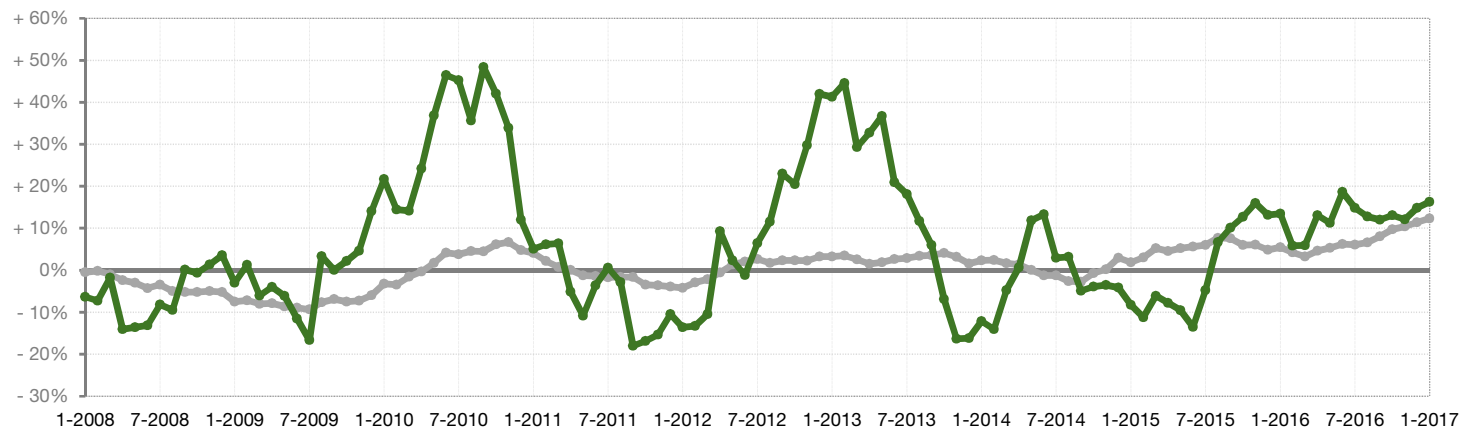
Year to Date

■ Thru 1-2016
■ Thru 1-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.