

Local Market Update through November 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 11.7%

- 1.8%

+ 6.4%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 11-2015	Thru 11-2016	+ / -	Thru 11-2015	Thru 11-2016	+ / -
New Listings	230	257	+ 11.7%	1,107	1,066	- 3.7%
Pending Sales	214	207	- 3.3%	722	802	+ 11.1%
Closed Sales	221	217	- 1.8%	646	749	+ 15.9%
Lowest Sale Price*	\$120,000	\$225,000	+ 87.5%	\$120,000	\$118,000	- 1.7%
Median Sales Price*	\$470,000	\$500,000	+ 6.4%	\$455,000	\$485,000	+ 6.6%
Highest Sale Price*	\$1,362,500	\$1,290,000	- 5.3%	\$1,575,000	\$2,855,000	+ 81.3%
Percent of Original List Price Received*	94.3%	95.0%	+ 0.8%	94.0%	94.9%	+ 1.0%
Inventory of Homes for Sale	440	274	- 37.8%	--	--	--
Months Supply of Inventory	7.1	3.8	- 46.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

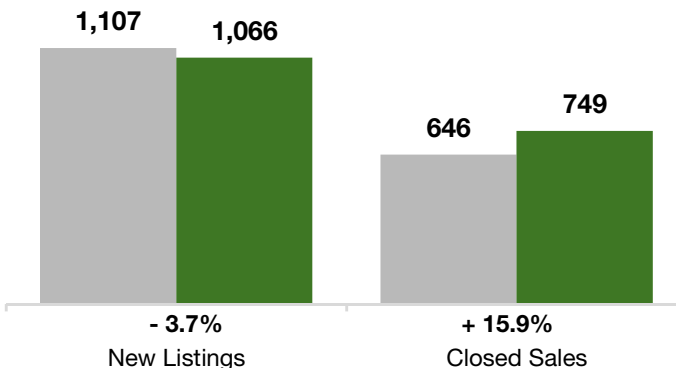
Last 3 Months

■ Thru 11-2015
■ Thru 11-2016



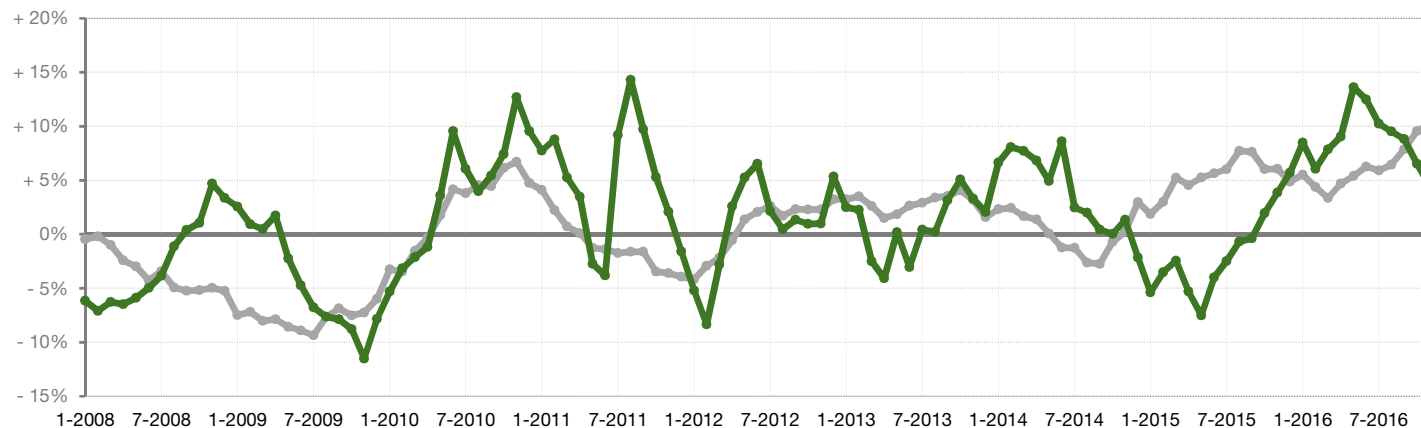
Year to Date

■ Thru 11-2015
■ Thru 11-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.