

Local Market Update through July 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 16.2%

Year-Over-Year Change in
New Listings

- 15.2%

Year-Over-Year Change in
Closed Sales

+ 10.8%

One-Year Change in
Median Sales Price*

Last 3 Months

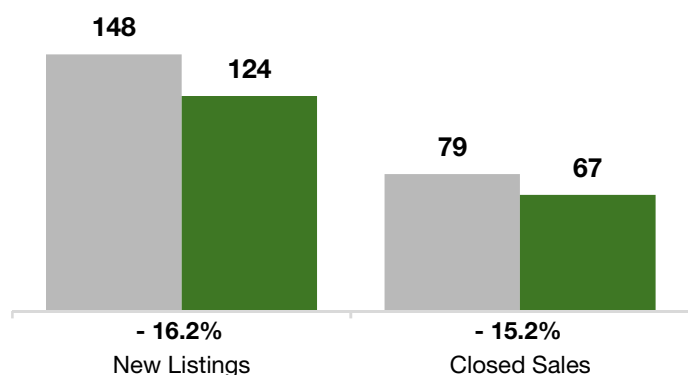
Year to Date

	Thru 7-2015	Thru 7-2016	+ / -	Thru 7-2015	Thru 7-2016	+ / -
New Listings	148	124	- 16.2%	324	297	- 8.3%
Pending Sales	102	99	- 2.9%	206	208	+ 1.0%
Closed Sales	79	67	- 15.2%	180	193	+ 7.2%
Lowest Sale Price*	\$117,500	\$84,000	- 28.5%	\$82,500	\$69,000	- 16.4%
Median Sales Price*	\$325,000	\$360,000	+ 10.8%	\$302,500	\$345,000	+ 14.0%
Highest Sale Price*	\$936,550	\$880,000	- 6.0%	\$936,550	\$1,400,000	+ 49.5%
Percent of Original List Price Received*	94.5%	94.8%	+ 0.3%	94.0%	94.1%	+ 0.1%
Inventory of Homes for Sale	223	158	- 29.2%	--	--	--
Months Supply of Inventory	8.1	5.1	- 37.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 7-2015
■ Thru 7-2016



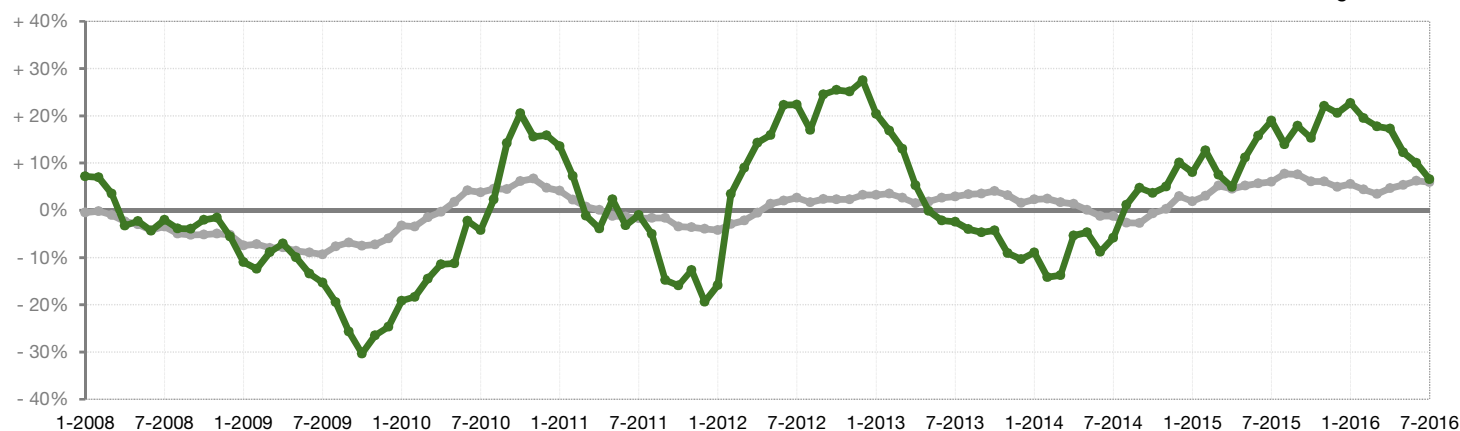
Year to Date

■ Thru 7-2015
■ Thru 7-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.