

# Local Market Update through December 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**- 21.1%**

Year-Over-Year Change in  
New Listings

**- 6.7%**

Year-Over-Year Change in  
Closed Sales

**+ 19.3%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

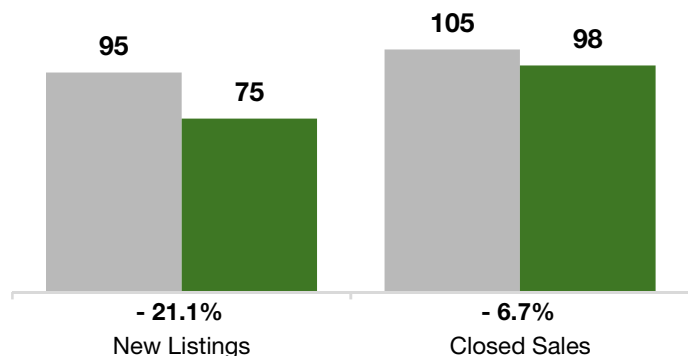
### Year to Date

	Thru 12-2015	Thru 12-2016	+ / -	Thru 12-2015	Thru 12-2016	+ / -
New Listings	95	75	- 21.1%	490	472	- 3.7%
Pending Sales	99	107	+ 8.1%	362	383	+ 5.8%
Closed Sales	105	98	- 6.7%	350	359	+ 2.6%
Lowest Sale Price*	\$75,000	\$124,000	+ 65.3%	\$70,000	\$69,000	- 1.4%
Median Sales Price*	\$342,500	\$408,500	+ 19.3%	\$331,250	\$356,000	+ 7.5%
Highest Sale Price*	\$2,350,000	\$1,950,000	- 17.0%	\$2,350,000	\$1,950,000	- 17.0%
Percent of Original List Price Received*	91.6%	96.0%	+ 4.8%	93.2%	94.8%	+ 1.6%
Inventory of Homes for Sale	173	121	- 29.9%	--	--	--
Months Supply of Inventory	5.8	3.8	- 33.9%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

■ Thru 12-2015  
■ Thru 12-2016



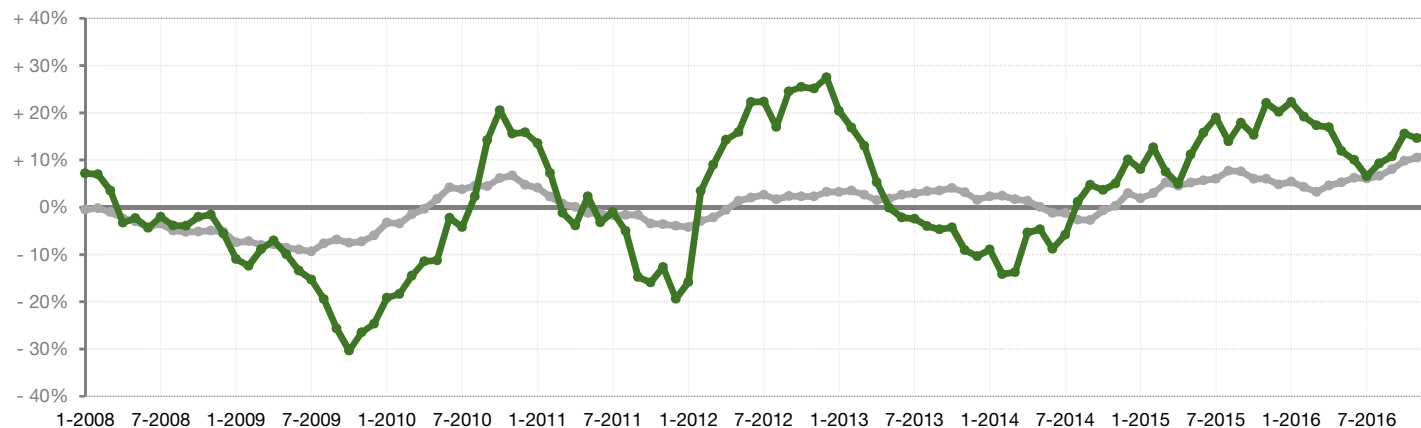
### Year to Date

■ Thru 12-2015  
■ Thru 12-2016



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Greater St. George —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 19, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.