

Local Market Update through February 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 7.8%

- 4.3%

+ 19.5%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

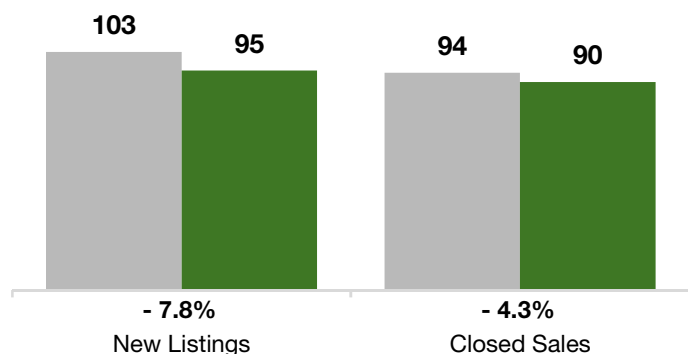
Year to Date

	Thru 2-2016	Thru 2-2017	+ / -	Thru 2-2016	Thru 2-2017	+ / -
New Listings	103	95	- 7.8%	77	71	- 7.8%
Pending Sales	93	73	- 21.5%	62	47	- 24.2%
Closed Sales	94	90	- 4.3%	58	57	- 1.7%
Lowest Sale Price*	\$140,000	\$129,900	- 7.2%	\$150,000	\$129,900	- 13.4%
Median Sales Price*	\$409,500	\$489,500	+ 19.5%	\$402,500	\$480,000	+ 19.3%
Highest Sale Price*	\$885,000	\$994,000	+ 12.3%	\$750,000	\$985,000	+ 31.3%
Percent of Original List Price Received*	95.9%	96.4%	+ 0.6%	95.4%	98.2%	+ 2.9%
Inventory of Homes for Sale	148	85	- 42.7%	--	--	--
Months Supply of Inventory	4.4	2.6	- 41.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

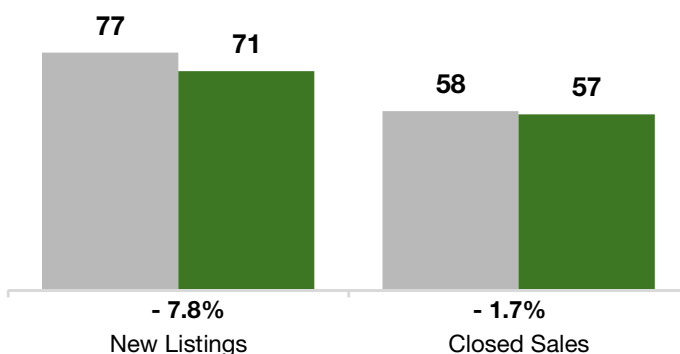
Last 3 Months

■ Thru 2-2016
■ Thru 2-2017



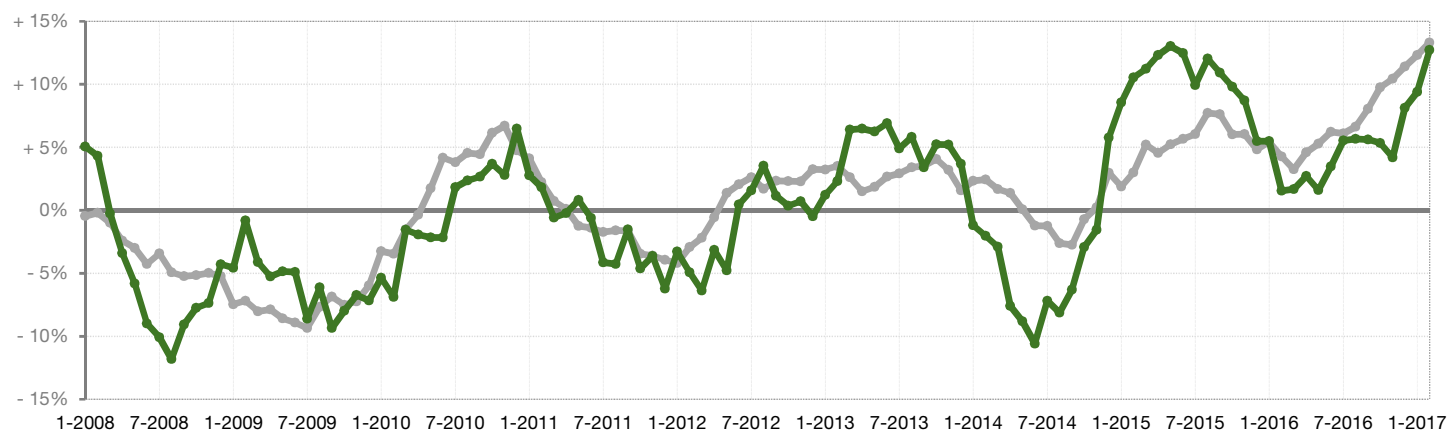
Year to Date

■ Thru 2-2016
■ Thru 2-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.