

Local Market Update through January 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 16.8%

0.0%

+ 13.7%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 1-2016	Thru 1-2017	+ / -	Thru 1-2016	Thru 1-2017	+ / -
New Listings	101	84	- 16.8%	39	36	- 7.7%
Pending Sales	89	67	- 24.7%	29	20	- 31.0%
Closed Sales	92	92	0.0%	28	26	- 7.1%
Lowest Sale Price*	\$100,000	\$150,000	+ 50.0%	\$202,000	\$207,500	+ 2.7%
Median Sales Price*	\$420,000	\$477,500	+ 13.7%	\$419,950	\$510,000	+ 21.4%
Highest Sale Price*	\$955,000	\$994,000	+ 4.1%	\$750,000	\$815,000	+ 8.7%
Percent of Original List Price Received*	95.6%	95.2%	- 0.4%	95.6%	97.3%	+ 1.8%
Inventory of Homes for Sale	161	86	- 46.6%	--	--	--
Months Supply of Inventory	5.0	2.6	- 47.6%	--	--	--

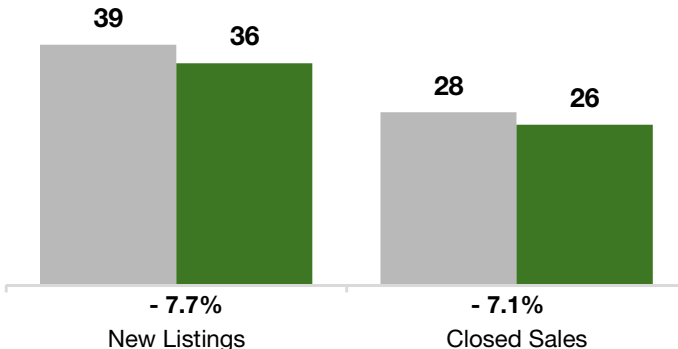
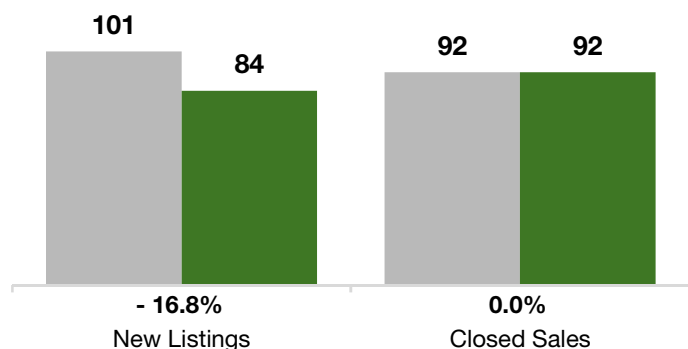
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 1-2016
■ Thru 1-2017

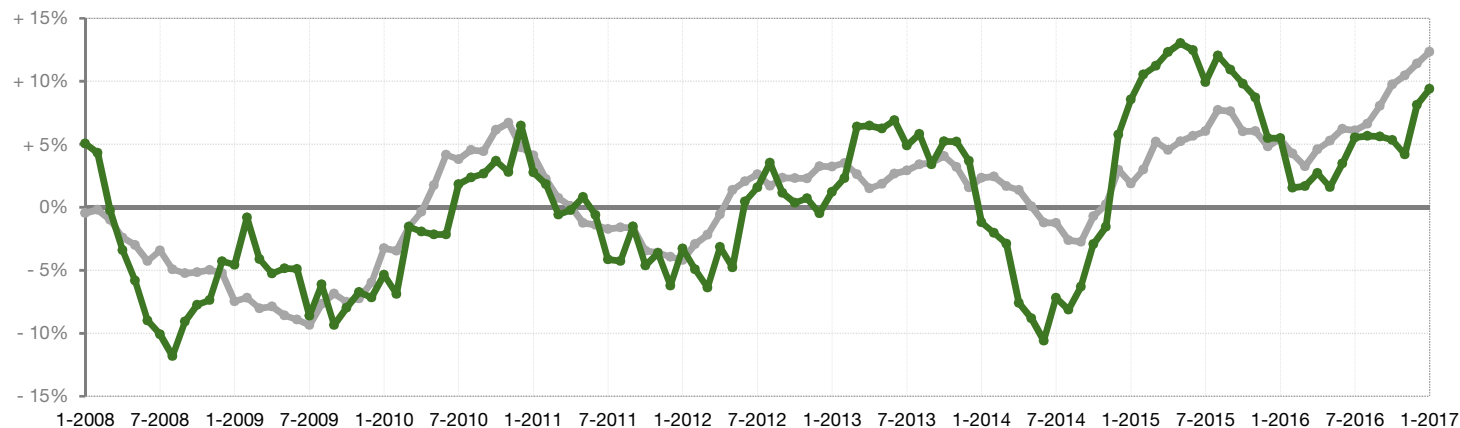
Year to Date

■ Thru 1-2016
■ Thru 1-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.