

Local Market Update through January 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 6.0%

Year-Over-Year Change in New Listings

+ 13.3%

Year-Over-Year Change in Closed Sales

+ 12.2%

One-Year Change in Median Sales Price*

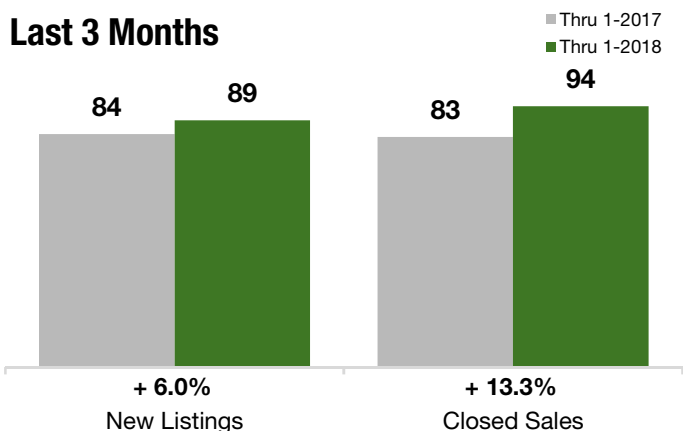
Last 3 Months

Year to Date

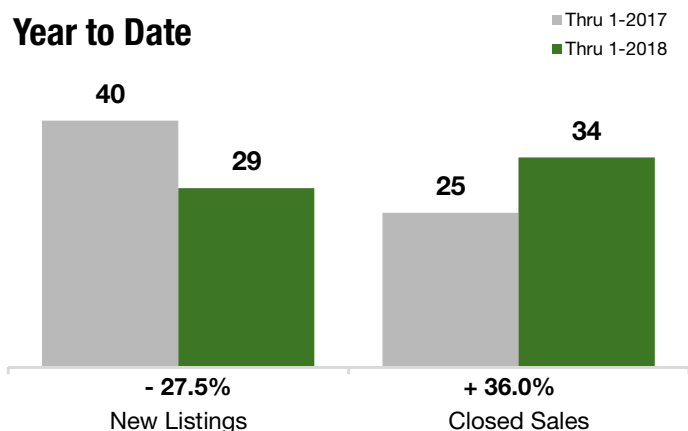
	Thru 1-2017	Thru 1-2018	+ / -	Thru 1-2017	Thru 1-2018	+ / -
New Listings	84	89	+ 6.0%	40	29	- 27.5%
Pending Sales	60	81	+ 35.0%	19	18	- 5.3%
Closed Sales	83	94	+ 13.3%	25	34	+ 36.0%
Lowest Sale Price*	\$150,000	\$105,000	- 30.0%	\$207,500	\$225,000	+ 8.4%
Median Sales Price*	\$490,000	\$550,000	+ 12.2%	\$510,000	\$555,000	+ 8.8%
Highest Sale Price*	\$994,000	\$970,000	- 2.4%	\$815,000	\$970,000	+ 19.0%
Percent of Original List Price Received*	95.1%	97.4%	+ 2.4%	97.4%	95.9%	- 1.5%
Inventory of Homes for Sale	101	106	+ 5.3%	--	--	--
Months Supply of Inventory	3.4	3.5	+ 3.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

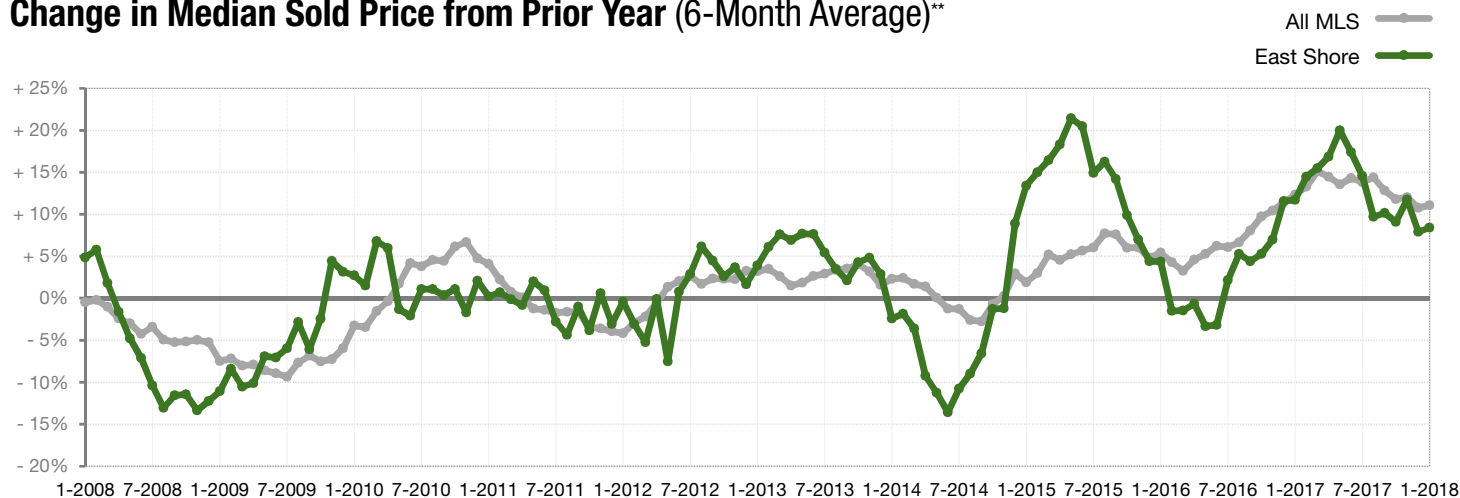
Last 3 Months



Year to Date



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.