

Local Market Update through December 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 49.3%

Year-Over-Year Change in New Listings

+ 13.1%

Year-Over-Year Change in Closed Sales

+ 14.1%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 12-2016	Thru 12-2017	+ / -	Thru 12-2016	Thru 12-2017	+ / -
New Listings	67	100	+ 49.3%	406	496	+ 22.2%
Pending Sales	77	101	+ 31.2%	356	367	+ 3.1%
Closed Sales	84	95	+ 13.1%	329	345	+ 4.9%
Lowest Sale Price*	\$103,000	\$105,000	+ 1.9%	\$103,000	\$2,500	- 97.6%
Median Sales Price*	\$477,500	\$545,000	+ 14.1%	\$460,000	\$519,950	+ 13.0%
Highest Sale Price*	\$994,000	\$940,000	- 5.4%	\$1,800,000	\$1,450,000	- 19.4%
Percent of Original List Price Received*	94.6%	96.6%	+ 2.1%	95.1%	97.9%	+ 2.9%
Inventory of Homes for Sale	104	115	+ 10.9%	--	--	--
Months Supply of Inventory	3.4	3.9	+ 13.2%	--	--	--

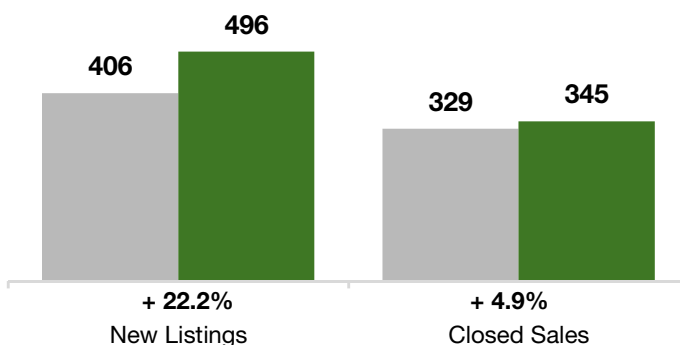
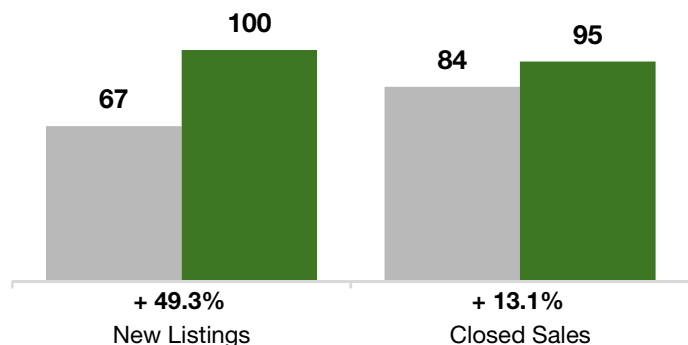
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

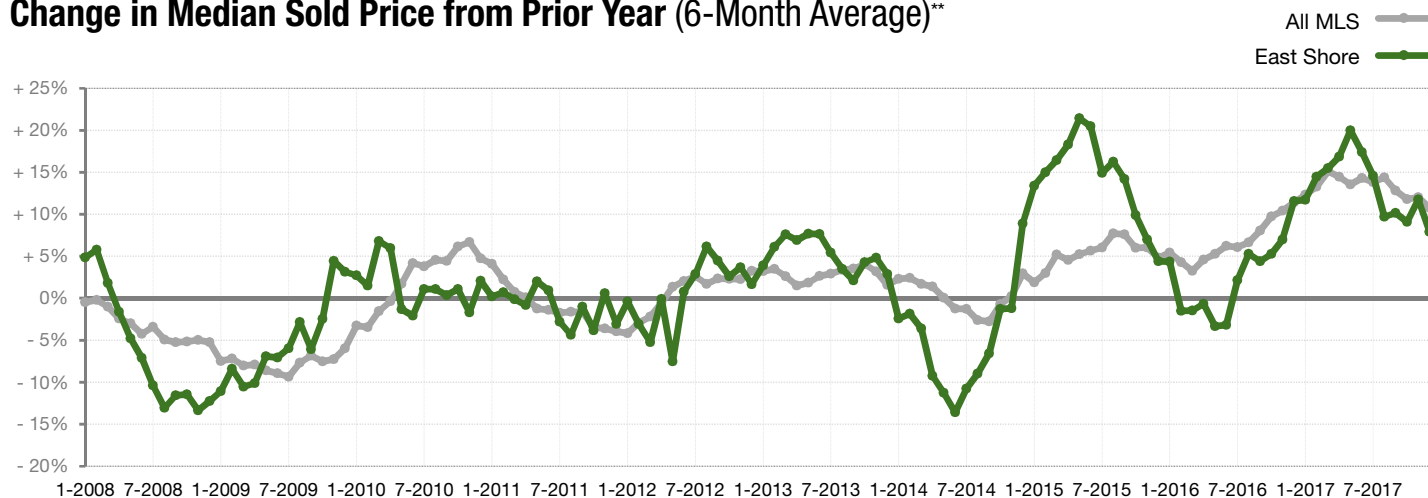
■ Thru 12-2016
■ Thru 12-2017

Year to Date

■ Thru 12-2016
■ Thru 12-2017



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 10, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.