

Local Market Update through November 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 8.9%

Year-Over-Year Change in
New Listings

- 5.5%

Year-Over-Year Change in
Closed Sales

+ 11.1%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Thru 11-2016	Thru 11-2017	+ / -	Thru 11-2016	Thru 11-2017	+ / -
New Listings	179	163	- 8.9%	679	731	+ 7.7%
Pending Sales	134	132	- 1.5%	507	534	+ 5.3%
Closed Sales	146	138	- 5.5%	464	512	+ 10.3%
Lowest Sale Price*	\$87,500	\$159,900	+ 82.7%	\$87,500	\$90,000	+ 2.9%
Median Sales Price*	\$360,000	\$400,000	+ 11.1%	\$350,000	\$380,000	+ 8.6%
Highest Sale Price*	\$740,000	\$800,000	+ 8.1%	\$865,000	\$800,000	- 7.5%
Percent of Original List Price Received*	95.7%	97.5%	+ 1.9%	94.2%	97.4%	+ 3.3%
Inventory of Homes for Sale	253	217	- 14.3%	--	--	--
Months Supply of Inventory	5.6	4.5	- 20.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 11-2016
■ Thru 11-2017



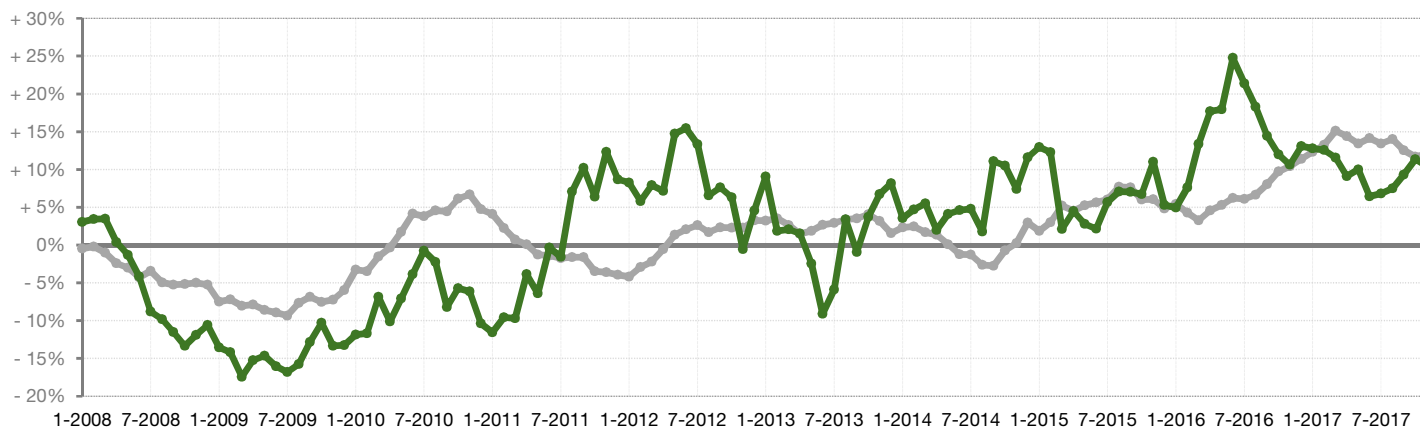
Year to Date

■ Thru 11-2016
■ Thru 11-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.