

Local Market Update through October 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 35.5%

0.0%

+ 9.5%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 10-2016	Thru 10-2017	+ / -	Thru 10-2016	Thru 10-2017	+ / -
New Listings	93	126	+ 35.5%	362	433	+ 19.6%
Pending Sales	89	103	+ 15.7%	315	302	- 4.1%
Closed Sales	91	91	0.0%	271	284	+ 4.8%
Lowest Sale Price*	\$103,000	\$2,500	- 97.6%	\$103,000	\$2,500	- 97.6%
Median Sales Price*	\$475,000	\$520,000	+ 9.5%	\$454,500	\$510,000	+ 12.2%
Highest Sale Price*	\$1,800,000	\$1,150,000	- 36.1%	\$1,800,000	\$1,450,000	- 19.4%
Percent of Original List Price Received*	95.8%	97.1%	+ 1.3%	95.3%	97.8%	+ 2.6%
Inventory of Homes for Sale	118	131	+ 10.7%	--	--	--
Months Supply of Inventory	3.9	4.6	+ 19.2%	--	--	--

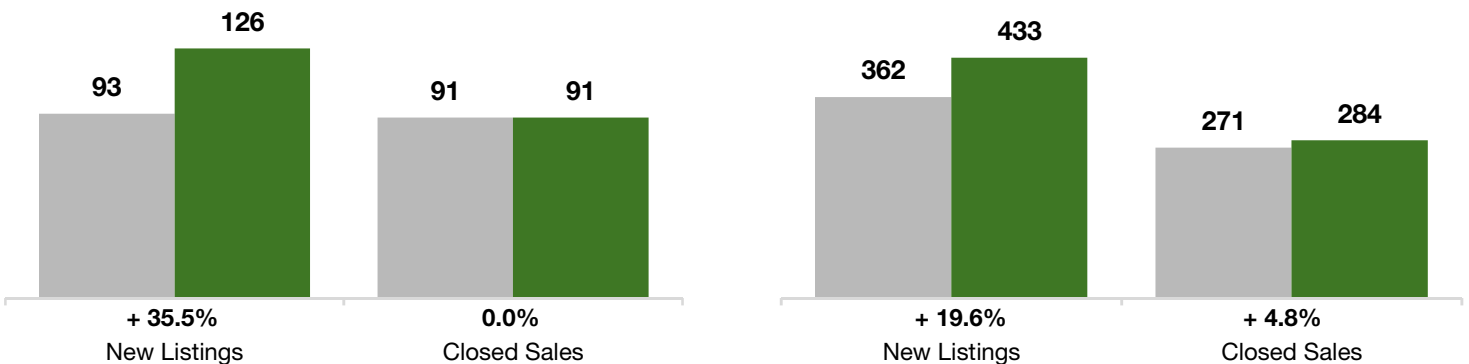
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 10-2016
■ Thru 10-2017

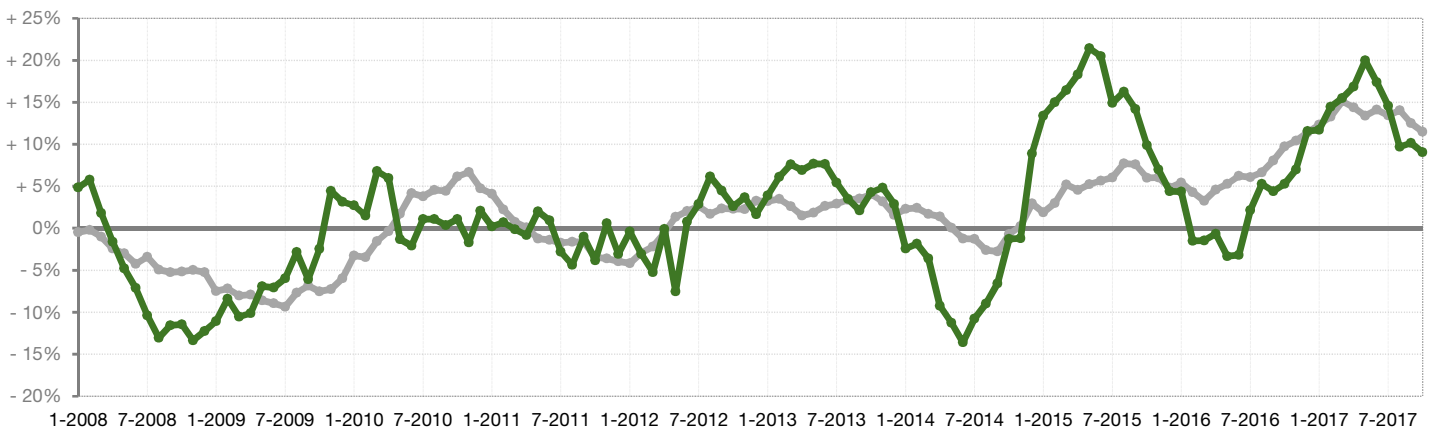
Year to Date

■ Thru 10-2016
■ Thru 10-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.