

Local Market Update through August 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 39.0%

- 19.6%

+ 2.8%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

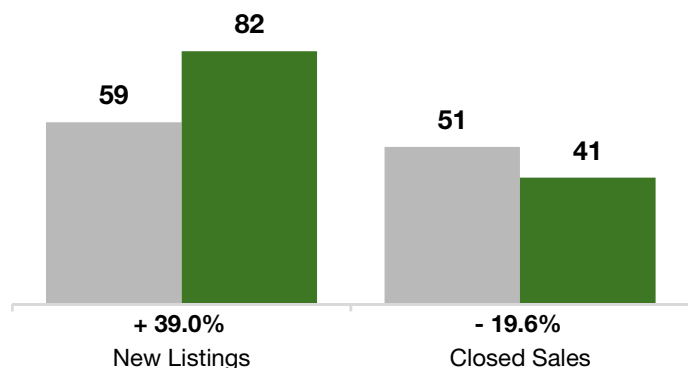
Year to Date

	Thru 8-2016	Thru 8-2017	+ / -	Thru 8-2016	Thru 8-2017	+ / -
New Listings	59	82	+ 39.0%	190	208	+ 9.5%
Pending Sales	59	61	+ 3.4%	119	115	- 3.4%
Closed Sales	51	41	- 19.6%	95	103	+ 8.4%
Lowest Sale Price*	\$262,000	\$329,000	+ 25.6%	\$243,000	\$322,000	+ 32.5%
Median Sales Price*	\$710,000	\$730,000	+ 2.8%	\$710,000	\$741,500	+ 4.4%
Highest Sale Price*	\$2,300,000	\$1,750,000	- 23.9%	\$2,390,000	\$1,750,000	- 26.8%
Percent of Original List Price Received*	93.3%	92.3%	- 1.0%	92.6%	92.3%	- 0.3%
Inventory of Homes for Sale	133	129	- 3.3%	--	--	--
Months Supply of Inventory	9.4	8.5	- 10.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

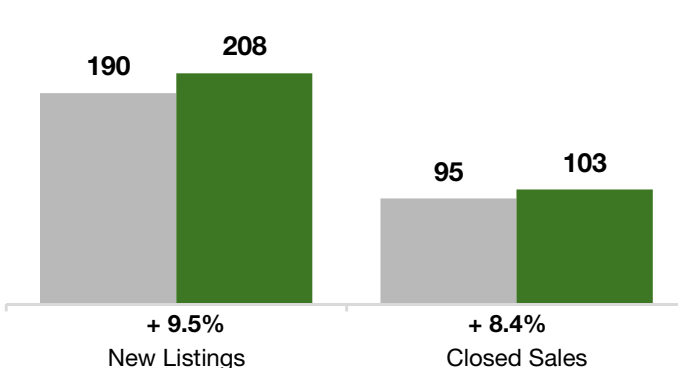
Last 3 Months

■ Thru 8-2016
■ Thru 8-2017



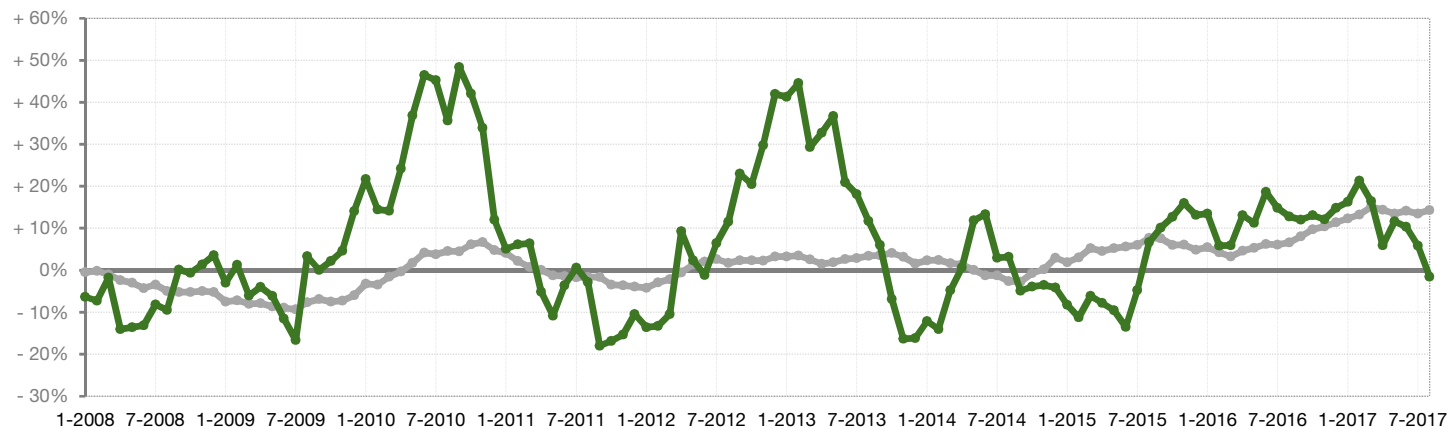
Year to Date

■ Thru 8-2016
■ Thru 8-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.