

Local Market Update through July 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 24.7%

- 10.3%

+ 8.2%

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

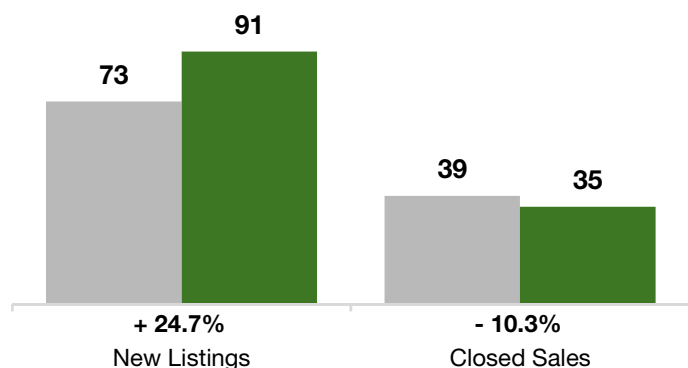
Year to Date

	Thru 7-2016	Thru 7-2017	+ / -	Thru 7-2016	Thru 7-2017	+ / -
New Listings	73	91	+ 24.7%	169	177	+ 4.7%
Pending Sales	50	55	+ 10.0%	99	95	- 4.0%
Closed Sales	39	35	- 10.3%	75	86	+ 14.7%
Lowest Sale Price*	\$243,000	\$329,000	+ 35.4%	\$243,000	\$322,000	+ 32.5%
Median Sales Price*	\$685,000	\$741,500	+ 8.2%	\$700,000	\$744,250	+ 6.3%
Highest Sale Price*	\$2,300,000	\$1,750,000	- 23.9%	\$2,390,000	\$1,750,000	- 26.8%
Percent of Original List Price Received*	93.5%	93.7%	+ 0.2%	92.6%	92.8%	+ 0.2%
Inventory of Homes for Sale	141	128	- 9.2%	--	--	--
Months Supply of Inventory	10.1	8.5	- 16.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

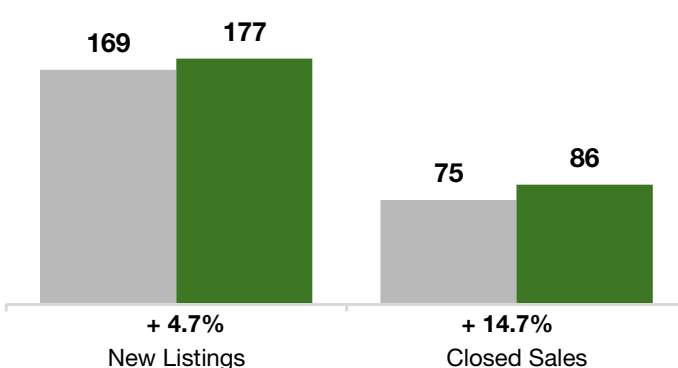
Last 3 Months

■ Thru 7-2016
■ Thru 7-2017



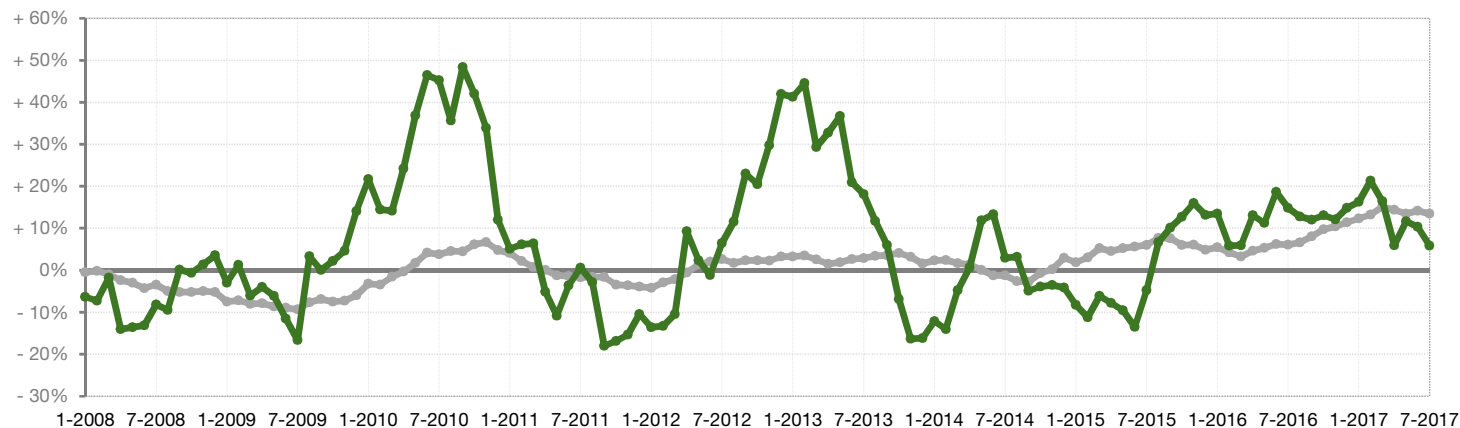
Year to Date

■ Thru 7-2016
■ Thru 7-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.