

Local Market Update through June 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Lakes

Includes data from Westerleigh, Sunset Hill, Sunnyside, Royal Oak, Silver Lake, Clove Lakes and Castleton Corners

+ 3.6%

Year-Over-Year Change in New Listings

+ 38.0%

Year-Over-Year Change in Closed Sales

+ 19.6%

One-Year Change in Median Sales Price*

Last 3 Months

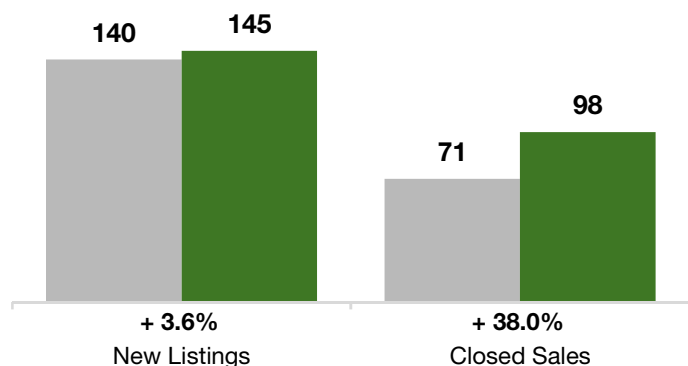
Year to Date

	Thru 6-2016	Thru 6-2017	+ / -	Thru 6-2016	Thru 6-2017	+ / -
New Listings	140	145	+ 3.6%	255	251	- 1.6%
Pending Sales	110	100	- 9.1%	176	182	+ 3.4%
Closed Sales	71	98	+ 38.0%	144	191	+ 32.6%
Lowest Sale Price*	\$71,500	\$80,000	+ 11.9%	\$70,000	\$80,000	+ 14.3%
Median Sales Price*	\$464,000	\$555,000	+ 19.6%	\$465,250	\$524,000	+ 12.6%
Highest Sale Price*	\$899,900	\$979,999	+ 8.9%	\$899,900	\$1,188,000	+ 32.0%
Percent of Original List Price Received*	95.9%	96.8%	+ 1.0%	95.4%	96.4%	+ 1.1%
Inventory of Homes for Sale	126	95	- 24.5%	--	--	--
Months Supply of Inventory	4.5	3.1	- 32.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

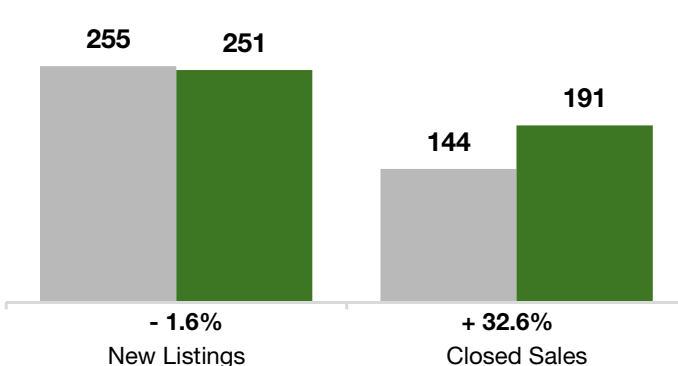
Last 3 Months

■ Thru 6-2016
■ Thru 6-2017



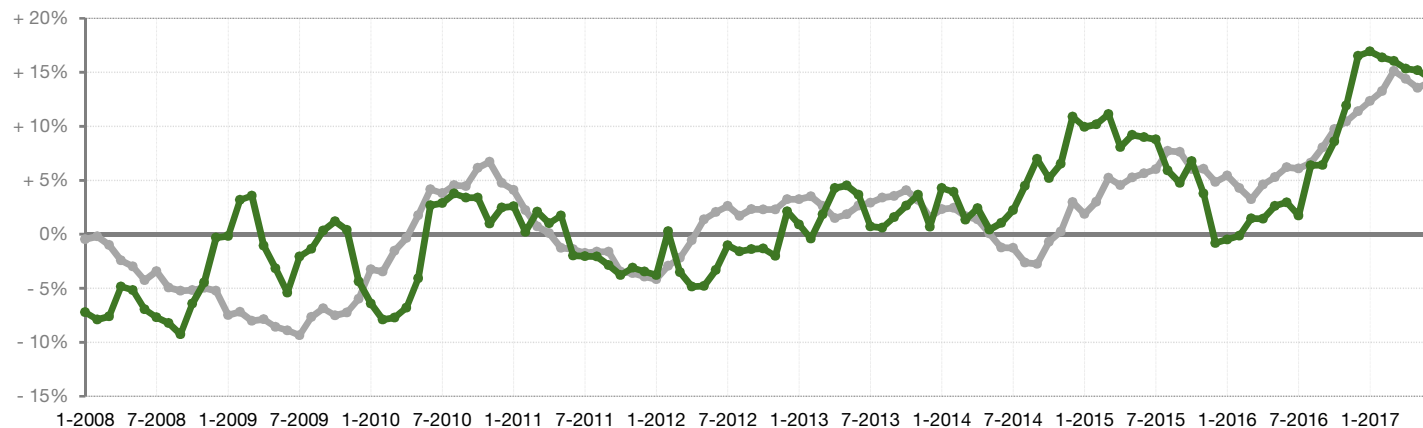
Year to Date

■ Thru 6-2016
■ Thru 6-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Lakes —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.