

Local Market Update through March 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

+ 12.2%

Year-Over-Year Change in
New Listings

- 2.5%

Year-Over-Year Change in
Closed Sales

+ 22.6%

One-Year Change in
Median Sales Price*

Last 3 Months

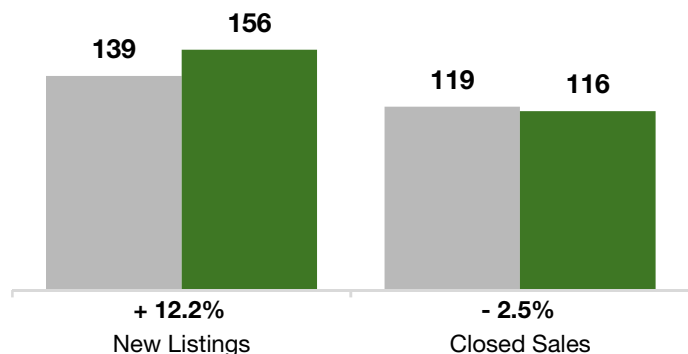
Year to Date

	Thru 3-2016	Thru 3-2017	+ / -	Thru 3-2016	Thru 3-2017	+ / -
New Listings	139	156	+ 12.2%	139	156	+ 12.2%
Pending Sales	115	104	- 9.6%	115	104	- 9.6%
Closed Sales	119	116	- 2.5%	119	116	- 2.5%
Lowest Sale Price*	\$107,000	\$120,000	+ 12.1%	\$107,000	\$120,000	+ 12.1%
Median Sales Price*	\$400,000	\$490,250	+ 22.6%	\$400,000	\$490,250	+ 22.6%
Highest Sale Price*	\$1,144,500	\$865,000	- 24.4%	\$1,144,500	\$865,000	- 24.4%
Percent of Original List Price Received*	94.9%	98.4%	+ 3.7%	94.9%	98.4%	+ 3.7%
Inventory of Homes for Sale	153	100	- 34.4%	--	--	--
Months Supply of Inventory	3.6	2.2	- 38.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 3-2016
■ Thru 3-2017

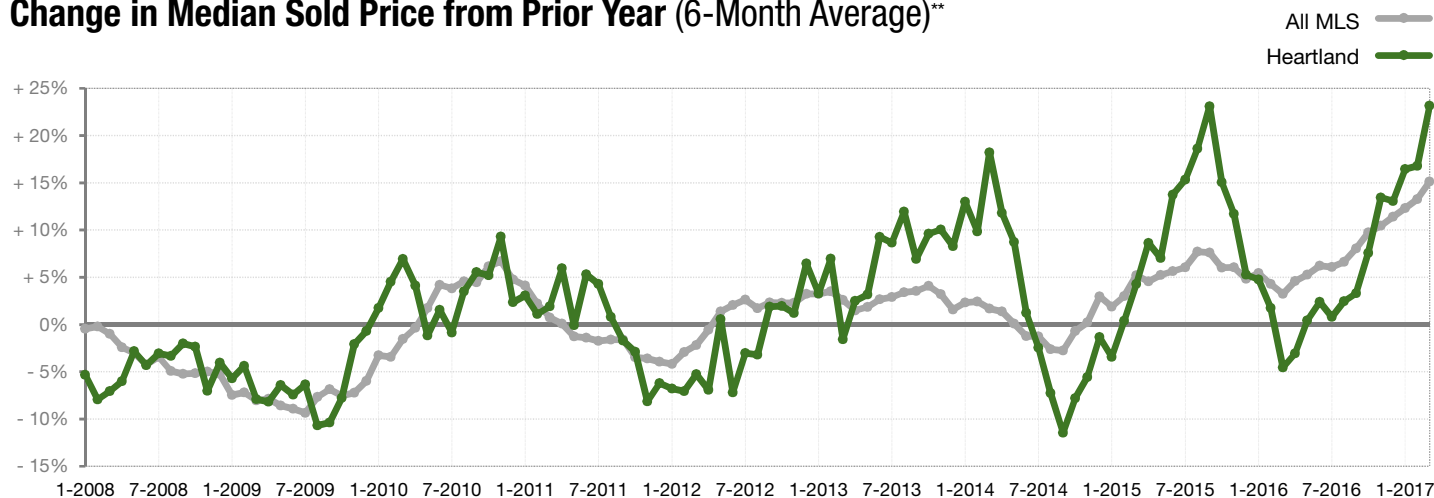


Year to Date

■ Thru 3-2016
■ Thru 3-2017



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.