

Local Market Update through March 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 3.3%

+ 15.5%

+ 17.6%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

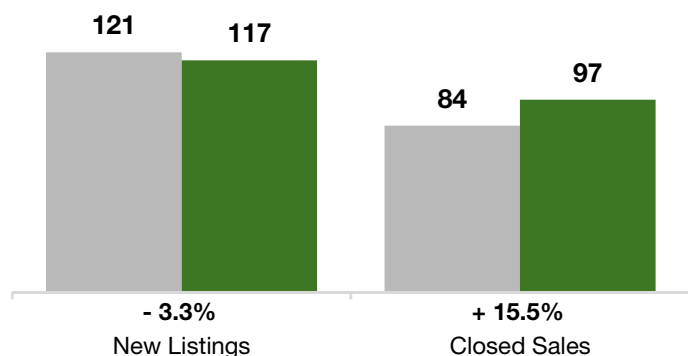
Year to Date

	Thru 3-2016	Thru 3-2017	+ / -	Thru 3-2016	Thru 3-2017	+ / -
New Listings	121	117	- 3.3%	121	117	- 3.3%
Pending Sales	95	73	- 23.2%	95	73	- 23.2%
Closed Sales	84	97	+ 15.5%	84	97	+ 15.5%
Lowest Sale Price*	\$150,000	\$129,900	- 13.4%	\$150,000	\$129,900	- 13.4%
Median Sales Price*	\$420,000	\$494,000	+ 17.6%	\$420,000	\$494,000	+ 17.6%
Highest Sale Price*	\$1,075,000	\$985,000	- 8.4%	\$1,075,000	\$985,000	- 8.4%
Percent of Original List Price Received*	95.0%	98.4%	+ 3.5%	95.0%	98.4%	+ 3.5%
Inventory of Homes for Sale	147	94	- 36.3%	--	--	--
Months Supply of Inventory	4.3	2.9	- 32.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

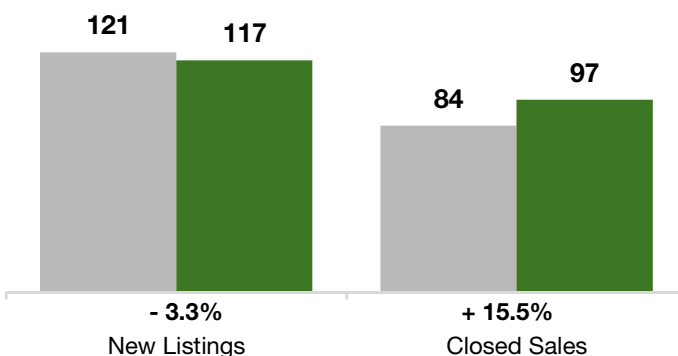
Last 3 Months

■ Thru 3-2016
■ Thru 3-2017



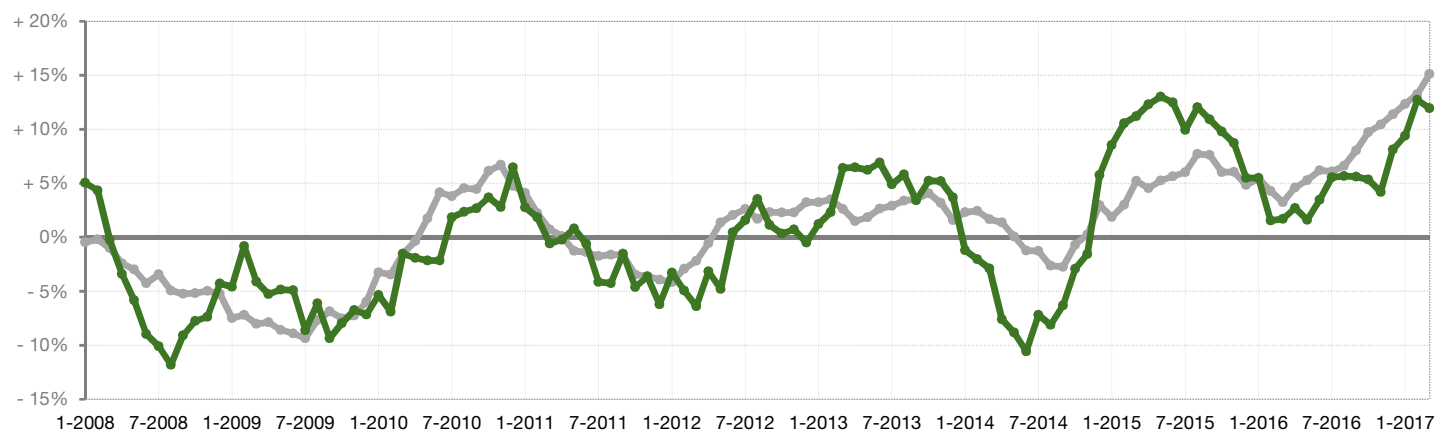
Year to Date

■ Thru 3-2016
■ Thru 3-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.