

Local Market Update through August 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

- 10.2%

+ 19.5%

+ 2.7%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

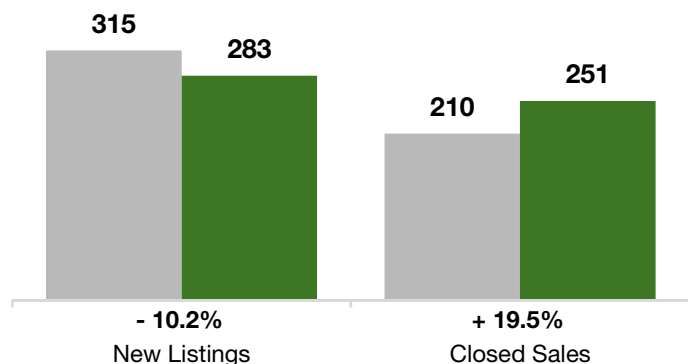
Year to Date

	Thru 8-2015	Thru 8-2016	+ / -	Thru 8-2015	Thru 8-2016	+ / -
New Listings	315	283	- 10.2%	877	807	- 8.0%
Pending Sales	219	265	+ 21.0%	509	606	+ 19.1%
Closed Sales	210	251	+ 19.5%	425	528	+ 24.2%
Lowest Sale Price*	\$145,000	\$200,000	+ 37.9%	\$145,000	\$118,000	- 18.6%
Median Sales Price*	\$464,250	\$477,000	+ 2.7%	\$445,000	\$482,750	+ 8.5%
Highest Sale Price*	\$1,575,000	\$2,855,000	+ 81.3%	\$1,575,000	\$2,855,000	+ 81.3%
Percent of Original List Price Received*	94.9%	95.7%	+ 0.8%	93.8%	94.9%	+ 1.1%
Inventory of Homes for Sale	514	313	- 39.1%	--	--	--
Months Supply of Inventory	9.1	4.4	- 51.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

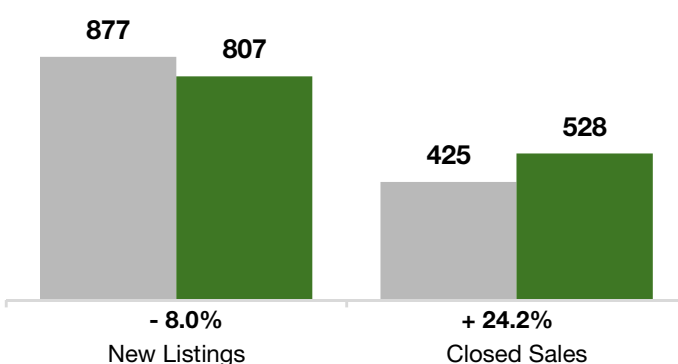
Last 3 Months

■ Thru 8-2015
■ Thru 8-2016



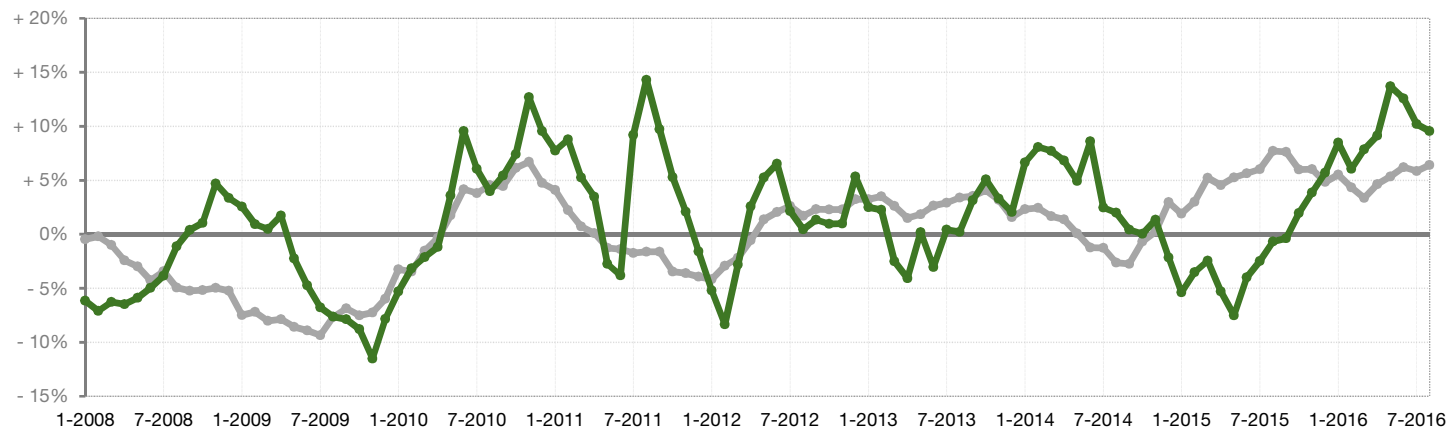
Year to Date

■ Thru 8-2015
■ Thru 8-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.