

Local Market Update through November 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 15.3%

Year-Over-Year Change in
New Listings

+ 10.4%

Year-Over-Year Change in
Closed Sales

+ 26.7%

One-Year Change in
Median Sales Price*

Last 3 Months

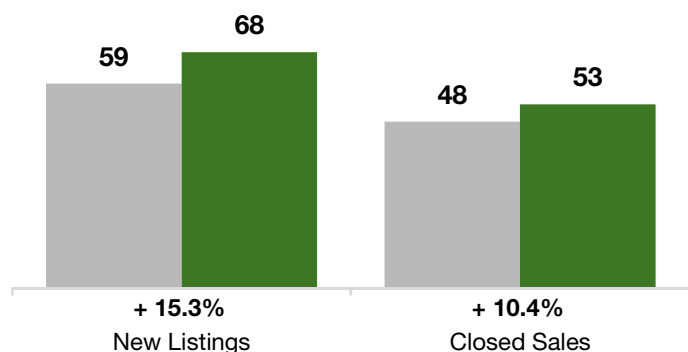
Year to Date

	Thru 11-2015	Thru 11-2016	+ / -	Thru 11-2015	Thru 11-2016	+ / -
New Listings	59	68	+ 15.3%	283	257	- 9.2%
Pending Sales	43	51	+ 18.6%	166	170	+ 2.4%
Closed Sales	48	53	+ 10.4%	154	148	- 3.9%
Lowest Sale Price*	\$180,000	\$262,900	+ 46.1%	\$180,000	\$243,000	+ 35.0%
Median Sales Price*	\$582,500	\$738,000	+ 26.7%	\$600,000	\$722,500	+ 20.4%
Highest Sale Price*	\$1,375,000	\$1,915,000	+ 39.3%	\$2,650,000	\$2,390,000	- 9.8%
Percent of Original List Price Received*	91.4%	93.0%	+ 1.8%	92.0%	92.7%	+ 0.8%
Inventory of Homes for Sale	141	113	- 19.6%	--	--	--
Months Supply of Inventory	9.7	7.8	- 20.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 11-2015
■ Thru 11-2016



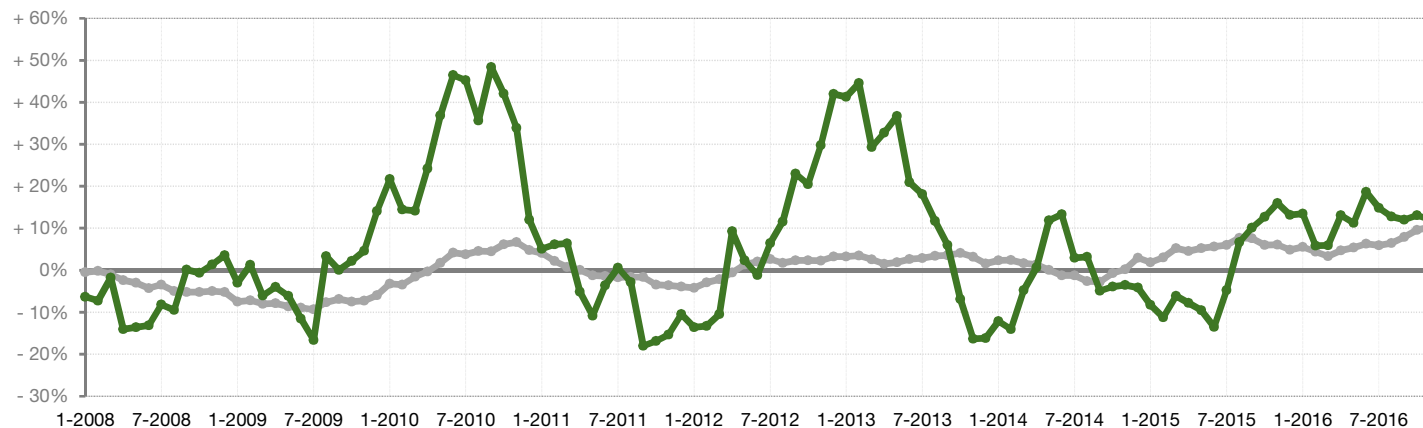
Year to Date

■ Thru 11-2015
■ Thru 11-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.