

Local Market Update through November 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 25.4%

Year-Over-Year Change in New Listings

- 11.0%

Year-Over-Year Change in Closed Sales

+ 4.4%

One-Year Change in Median Sales Price*

Last 3 Months

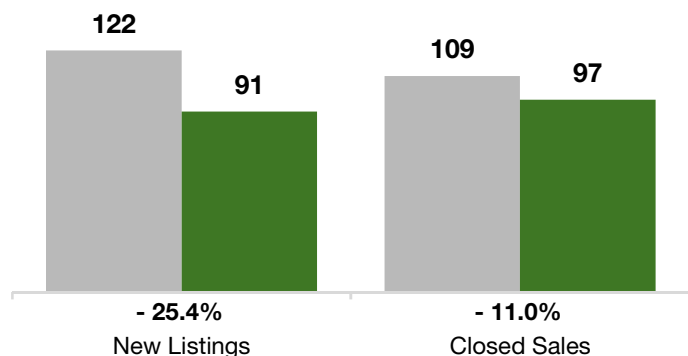
Year to Date

	Thru 11-2015	Thru 11-2016	+ / -	Thru 11-2015	Thru 11-2016	+ / -
New Listings	122	91	- 25.4%	533	421	- 21.0%
Pending Sales	99	83	- 16.2%	358	369	+ 3.1%
Closed Sales	109	97	- 11.0%	334	339	+ 1.5%
Lowest Sale Price*	\$100,000	\$103,000	+ 3.0%	\$90,000	\$103,000	+ 14.4%
Median Sales Price*	\$450,000	\$469,800	+ 4.4%	\$430,000	\$453,000	+ 5.3%
Highest Sale Price*	\$1,150,000	\$1,800,000	+ 56.5%	\$1,150,000	\$1,800,000	+ 56.5%
Percent of Original List Price Received*	95.1%	96.2%	+ 1.2%	94.7%	95.5%	+ 0.8%
Inventory of Homes for Sale	195	95	- 51.0%	--	--	--
Months Supply of Inventory	6.1	2.8	- 53.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

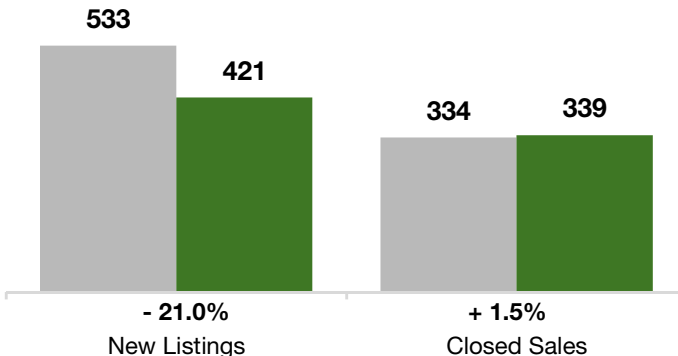
Last 3 Months

■ Thru 11-2015
■ Thru 11-2016



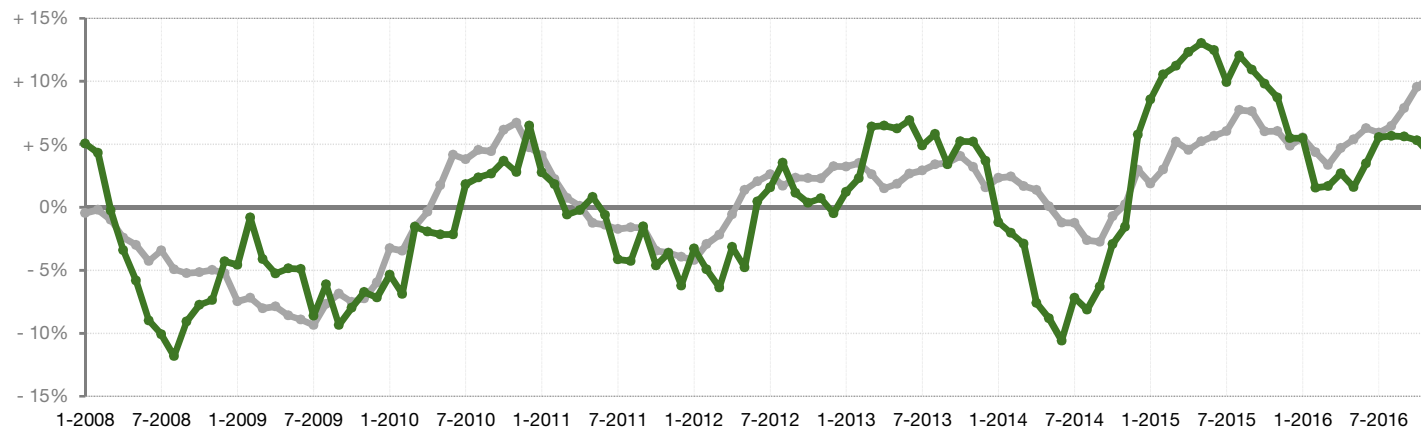
Year to Date

■ Thru 11-2015
■ Thru 11-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.