

# Local Market Update through August 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**- 12.4%**

Year-Over-Year Change in  
New Listings

**- 4.8%**

Year-Over-Year Change in  
Closed Sales

**+ 4.3%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

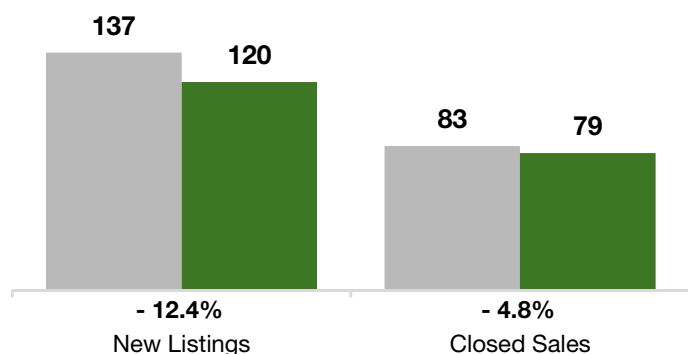
### Year to Date

	Thru 8-2015	Thru 8-2016	+ / -	Thru 8-2015	Thru 8-2016	+ / -
New Listings	137	120	- 12.4%	361	353	- 2.2%
Pending Sales	101	106	+ 5.0%	239	249	+ 4.2%
Closed Sales	83	79	- 4.8%	210	227	+ 8.1%
Lowest Sale Price*	\$70,000	\$84,000	+ 20.0%	\$70,000	\$69,000	- 1.4%
Median Sales Price*	\$345,000	\$360,000	+ 4.3%	\$322,000	\$345,000	+ 7.1%
Highest Sale Price*	\$936,550	\$880,000	- 6.0%	\$936,550	\$1,400,000	+ 49.5%
Percent of Original List Price Received*	94.2%	95.5%	+ 1.5%	93.6%	94.3%	+ 0.7%
Inventory of Homes for Sale	216	162	- 25.1%	--	--	--
Months Supply of Inventory	7.7	5.2	- 32.5%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

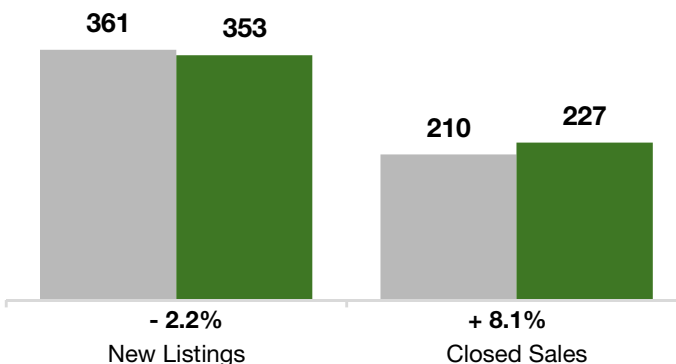
### Last 3 Months

■ Thru 8-2015  
■ Thru 8-2016



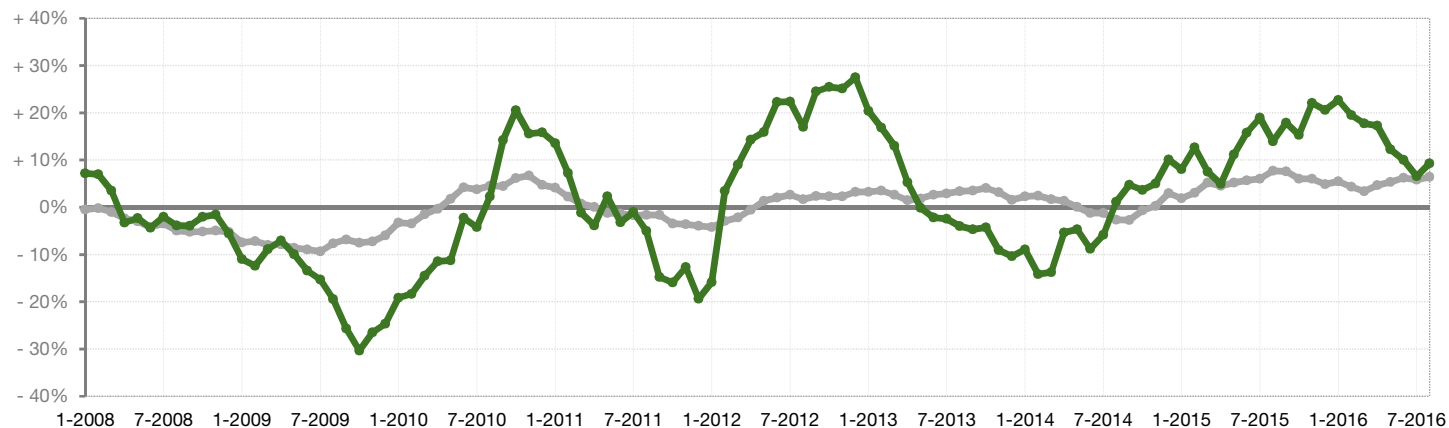
### Year to Date

■ Thru 8-2015  
■ Thru 8-2016



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Greater St. George —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.