

Local Market Update through August 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 26.6%

+ 12.4%

+ 8.0%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 8-2015	Thru 8-2016	+ / -	Thru 8-2015	Thru 8-2016	+ / -
New Listings	154	113	- 26.6%	411	326	- 20.7%
Pending Sales	108	121	+ 12.0%	259	287	+ 10.8%
Closed Sales	97	109	+ 12.4%	225	242	+ 7.6%
Lowest Sale Price*	\$90,000	\$135,000	+ 50.0%	\$90,000	\$135,000	+ 50.0%
Median Sales Price*	\$435,000	\$470,000	+ 8.0%	\$430,000	\$439,000	+ 2.1%
Highest Sale Price*	\$1,150,000	\$1,400,000	+ 21.7%	\$1,150,000	\$1,400,000	+ 21.7%
Percent of Original List Price Received*	95.1%	95.6%	+ 0.5%	94.5%	95.3%	+ 0.8%
Inventory of Homes for Sale	213	111	- 47.6%	--	--	--
Months Supply of Inventory	6.7	3.2	- 51.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

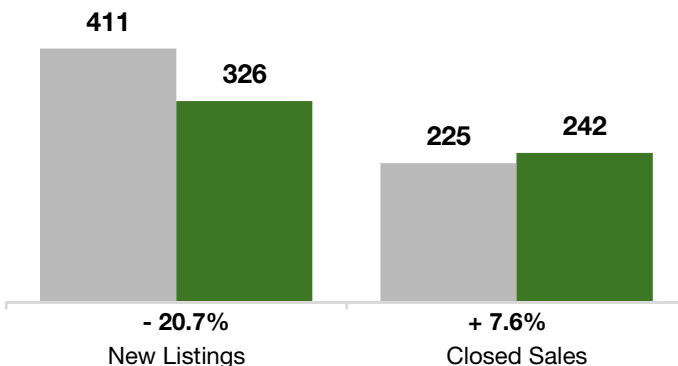
Last 3 Months

■ Thru 8-2015
■ Thru 8-2016



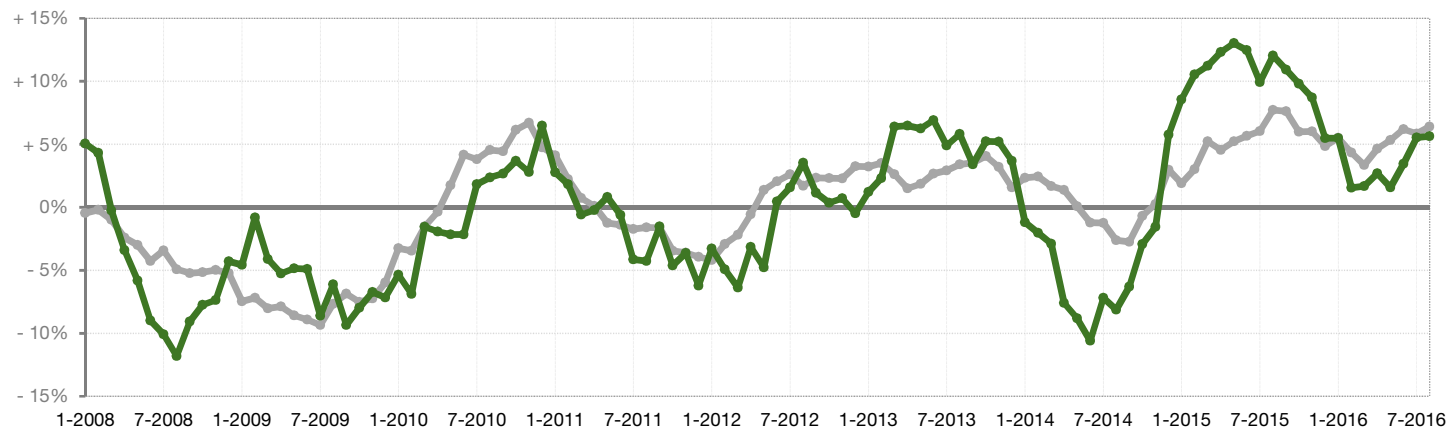
Year to Date

■ Thru 8-2015
■ Thru 8-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.