

Local Market Update through December 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 28.0%

Year-Over-Year Change in New Listings

- 7.5%

Year-Over-Year Change in Closed Sales

+ 10.6%

One-Year Change in Median Sales Price*

Last 3 Months

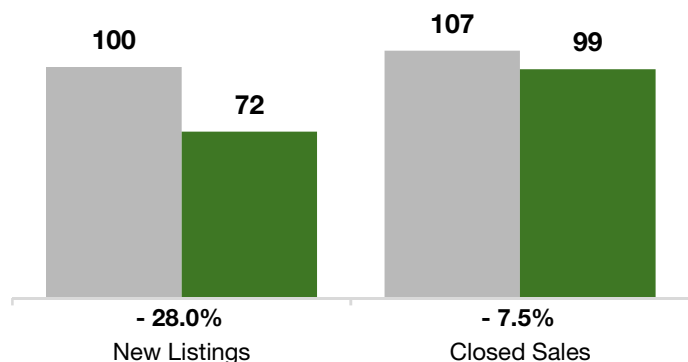
Year to Date

	Thru 12-2015	Thru 12-2016	+ / -	Thru 12-2015	Thru 12-2016	+ / -
New Listings	100	72	- 28.0%	559	447	- 20.0%
Pending Sales	90	85	- 5.6%	389	398	+ 2.3%
Closed Sales	107	99	- 7.5%	370	374	+ 1.1%
Lowest Sale Price*	\$100,000	\$103,000	+ 3.0%	\$90,000	\$103,000	+ 14.4%
Median Sales Price*	\$425,000	\$470,000	+ 10.6%	\$430,000	\$457,000	+ 6.3%
Highest Sale Price*	\$999,999	\$994,000	- 0.6%	\$1,150,000	\$1,800,000	+ 56.5%
Percent of Original List Price Received*	94.9%	95.1%	+ 0.2%	94.9%	95.3%	+ 0.5%
Inventory of Homes for Sale	176	88	- 50.3%	--	--	--
Months Supply of Inventory	5.5	2.6	- 52.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

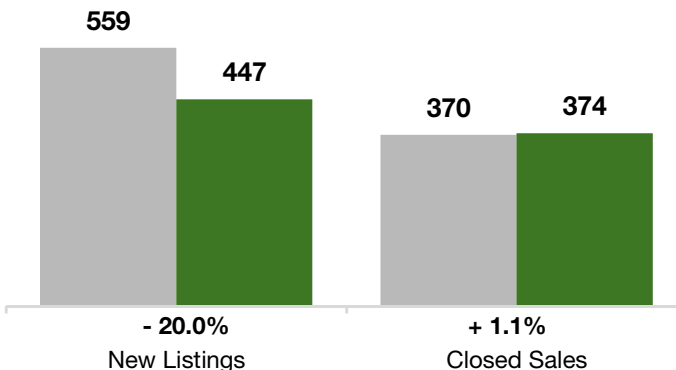
Last 3 Months

■ Thru 12-2015
■ Thru 12-2016



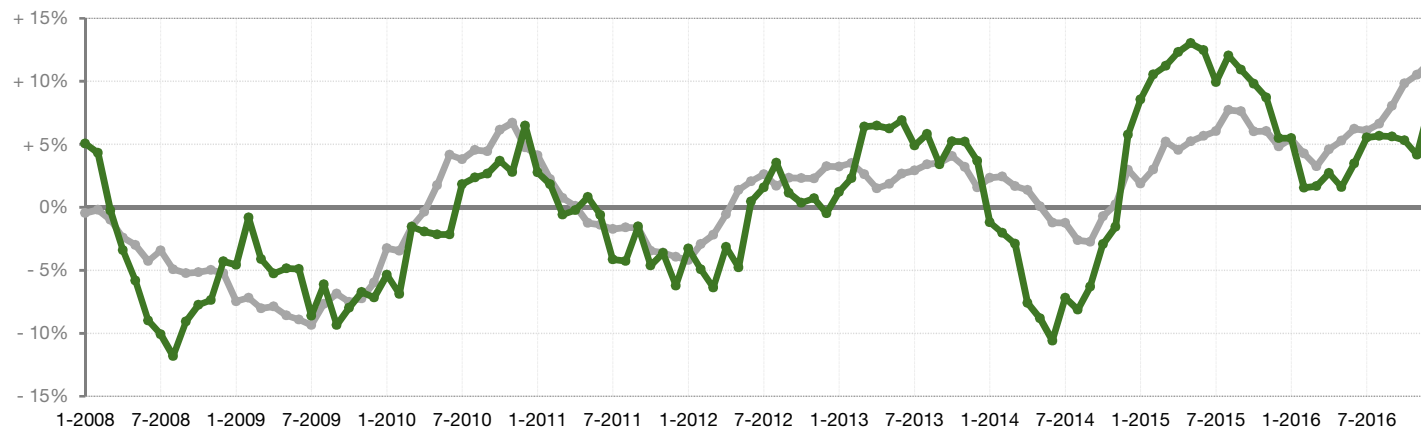
Year to Date

■ Thru 12-2015
■ Thru 12-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 19, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2016 ShowingTime.